



CITY COUNCIL AGENDA REPORT

MEETING DATE: APRIL 19, 2005

ITEM NUMBER:

SUBJECT: APPROVE THE PURCHASE OF SIX 2005 POLICE INTERCEPTOR BLACK & WHITE FORD CROWN VICTORIA VEHICLES WITH THE POLICE PACKAGE THROUGH THE COUNTY OF LOS ANGELES PRICE AGREEMENT

DATE: MARCH 24, 2005

FROM: FINANCE DEPARTMENT- FINANCIAL PLANNING DIVISION

PRESENTATION BY: MARC R. PUCKETT, DIRECTOR OF FINANCE

FOR FURTHER INFORMATION CONTACT: DEBBIE DOBROTT AT 714/754-5212

RECOMMENDATION:

1. Staff recommends the purchase of six 2005 Police Interceptor black and white Ford Crown Victoria vehicles with the police package from Clippinger Ford; 2000 E Garvey South, West Covina, California, 91791, for \$136,127.82.
2. Approve the attached budget adjustment BA# 05-087 for \$45,376 to appropriate available balance in the Equipment Replacement Fund for replacement of two police units that were involved in a traffic collision.

BACKGROUND:

On November 6, 2004, Unit 784 (1997 Ford Crown Victoria with 71,097 miles) and Unit 706 (1998 Ford Crown Victoria with 83,416 miles) were involved in a traffic collision. Both vehicles sustained extensive frame and body damage. The air bags were also deployed. Estimated repair costs exceed the Kelly Blue Book value; therefore, Public Services staff recommends replacing these two units, which were not included in the FY04-05 adopted budget.

Funding for the other four police vehicles is included in the FY 04-05 budget. The police patrol vehicles are maintained in the fleet based on the number of miles, the maintenance record and the age of the vehicle. All four vehicles considered for replacement have 97,000 to 102,000 miles and are 1997 and 1998 models.

ANALYSIS:

The City Council approved participation in other public agencies' purchasing bids and contracts with the adoption of Resolution 94-11 on March 7, 1994. The City's Purchasing Policies & Procedures Manual Section 3.3 I. states: "City Council will be advised by the Purchasing Officer or City Manager of procurements over \$25,000 which were exempt from the formal bid process". Section 3.3 D. also states that a purchase may be exempt

from the bidding process when the City is participating in an established governmental cooperative purchasing agreement.

To take advantage of volume discount pricing and save administration time, Purchasing staff contacted the County of Los Angeles to review its recent awarded contract for the purchase of three hundred (300) 2005 Police Interceptor black and white Ford Crown Victoria vehicles with the police package. Purchasing staff did not contact the local automobile dealerships because staff was aware that the County of Los Angeles went out to bid for the same vehicle in January 2005. The County went out for competitive bid and awarded purchase order 31058389 to the lowest responsive and responsible bidder, who met the required specifications. The County sent the bids to 15 vendors, one in Orange County (not Costa Mesa). Of the 18 bids, five vendors responded, with Clippinger Ford being the lowest responsive bidder. Clippinger Ford quoted the unit price of \$21,048 for each vehicle. The bid allows other agencies to "piggyback" off the contract and receive the same pricing. Purchasing staff confirmed with Clippinger Ford that the same price is available to the City of Costa Mesa.

Please note that local vendors did not respond when the City sent out the last four formal bids for vehicles.

ALTERNATIVES CONSIDERED:

Purchasing staff could send out a formal bid for the purchase of six (6) 2005 Police Interceptor black and white Ford Crown Victoria vehicles with the police package. However, staff anticipates that the pricing for six units would be substantially higher than purchasing through the Los Angeles County contract in which three hundred (300) units were purchased. In fact, one 2004 Police Interceptor was purchased through the informal bid process in April 2004 for the total cost of \$24,670.05. Each vehicle purchased from the Los Angeles County contract is \$22,687.97. This is a saving of \$1,982.08 per vehicle when compared with the vehicle purchased in April 2004.

FISCAL REVIEW:

The attached budget adjustment BA 05-087 appropriates available balance in the Equipment Replacement Fund to cover the cost of the unbudgeted police units damaged in a traffic collision. Light bars and additional equipment will be salvaged from these units. The FY 04-05 adopted budget includes funding for the remaining four vehicles.

LEGAL REVIEW:

There is no legal review required on this item.

CONCLUSION:

Staff has determined that six police vehicles need to be replaced and that funding is available to cover the costs. Staff further concludes that it would be more cost-effective to purchase these vehicles through the governmental cooperative agreement with the County of Los Angeles.

MARC R. PUCKETT
Director of Finance

DEBBIE DOBROTT
Purchasing Supervisor

Distribution: Police Chief
 Public Services Director
 Deputy City Clerk

Attachment: [Budget Adjustment 05-087](#)