

American LaFrance of Los Angeles



October 16, 2006

13800 Valley Boulevard
Fontana, CA 92335
phone: (909) 606-9100 fax:
(909) 606-6820
www.americanlafrancela.com

City of Costa Mesa Fire Department
77 Fair Drive
Costa Mesa, CA 92628

Re: Proposal for One (1) American LaFrance 75' Ladder Quint

Dear Sirs,

American LaFrance of Los Angeles, 13800 Valley Blvd, Fontana, CA 92335, is pleased to submit a proposal for **One (1) American LaFrance 75' Ladder Quint**.

We have reviewed your requirements and have submitted our proposal, which meets and exceeds your requirements. Our proposal has been tailored around your parameters and we are confident that you will find it meets the design, quality and performance criteria of the apparatus you require.

The **75' Ladder Quint** shall include a model year **2006 American LaFrance 134 Eagle four door chassis**, Aluminum body, **500** gallons of water, **ALF Twin flow pump 1500** gpm midship pump and a 2001 FoamPro system, and other items as listed in our proposal.

Our price for the 75' Ladder Quint Fire Truck F.O.B. Costa Mesa, California is **\$645,129.00**. Price includes 3 Factory trips for three (3) people at the factory completion. Three (3) days of training for operation maintenance, Install customer supplied radios.

Note: Prices listed does include applicable local, state taxes. These items, if applicable, shall be paid by the City of Costa Mesa Fire Department, California.

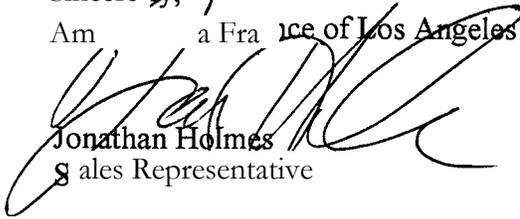
Unit proposed will be completed in approximately 365-400 calendar days after award and receipt of an approved purchase order. All prices shall remain valid for sixty (60) days from the date of this proposal.

We offer our own a fully staffed service facility with "certified" mechanics and 24/7 service for your department including our own engine mechanics, paint shop and more.

Thank you for the opportunity to submit our proposal. Should you have any questions, please feel free to contact us at (888)-514-3473.

Sincerely,

Am a Fra ice of Los Angeles



Jonathan Holmes
Sales Representative