

Appendix B
Addendum to the Proposal in Appendix A

Cost

Pricing will be as proposed by FATPOT in the Cost Detail Form, Appendix C to the proposal. Appendix C is included below **adjusted to show only Costa Mesa Fire Department (CMFD) charges.**

Initial system purchase, configuration, and deployment of the FATPOT system as well as initial hardware purchase of GPS devices, servers, and workstations will be paid for out of a UASI Grant which is administered by Orange County Fire Authority. Please see the Cost Detail Form below (adjusted to show Costa Mesa relevant charges only) for exact contracted purchase and deployment requirements.

Appendix C of the Proposal - Cost Detail Form – Revised for Costa Mesa

Vendor Name FATPOT Technologies, Inc.
Vendor Contact Erik Cooley

Hardware

GPS Devices

Model	Cost	Install Cost	Annual Maintenance
Airlink Pinpoint X See specifications within the body of the RFP (Section 4) Quantity 17	\$17,850 Paid for with UASI Grant funds.	Installed by Costa Mesa	CMFD – 17 devices Initial hardware purchase includes 3 year repair or replacement warranty. Extended hardware warranty / maintenance, if desired, is the responsibility of CMFD - 5% of total modern cost, \$892.50 annually

AVL Server Hardware – rack mounted AVL server's to host agency AVL systems

Hardware	Hardware Cost	Install Cost	Annual Maintenance
Costa Mesa Quantity of 1	\$12,000 Paid for with UASI Grant funds.	\$1,500 Paid for with UASI Grant funds.	Initial purchase includes 3 year – standard warranty – parts, labor, and onsite service. For Escalated support - \$500 for 3 years - business hour support – on site next business day \$1,000 - 3 years – 24/7 – on site next business day \$1,500 for 3 year -24/7 – on site in 4 hours Escalated hardware maintenance, if desired, is the responsibility of CMFD.

AVL Workstation and Monitor (including hardware, operating system, AVL software, etc.)

Hardware	Equipment Cost	Install Cost
Qty 1 – with 52" max. Monitor	\$12,000 Paid for with UASI Grant funds.	\$1,200 Paid for with UASI Grant funds.

Software

Mobile AVL Client – Mapping & Routing Software Option – includes installation, configuration, etc.

Configuration	Software	Install Cost	Annual Maintenance
Costa Mesa Quantity of 17	\$34,000 Paid for with UASI Grant funds.	\$5,100 Paid for with UASI Grant funds.	\$5,100 1 st year annual maintenance is included with initial purchase and paid for with UASI grant funds. Additional annual maintenance charges will be due beginning on the 1 year anniversary date of customer acceptance and each year thereafter.

Workstation AVL Client – thick client software

Software	Software Cost	Install Cost	Annual Maintenance
Costa Mesa Quantity of 10	\$20,000 Paid for with UASI Grant funds.	\$3,000 Paid for with UASI Grant funds.	\$3,000 1 st year annual maintenance is included with initial purchase and paid for with UASI grant funds. Additional annual maintenance charges will be due beginning on the 1 year anniversary date of customer acceptance and each year thereafter.

Server Software

Software	Software Cost	Install Cost	Annual Maintenance
Costa Mesa Quantity of 1	\$20,000 Paid for with UASI Grant funds.	\$1,500 Paid for with UASI Grant funds.	\$3,000 1 st year annual maintenance is included with initial purchase and paid for with UASI grant funds. Additional annual maintenance charges will be due beginning on the 1 year anniversary date of customer acceptance and each year thereafter.

Total	\$115,850 Paid for with UASI Grant funds.	\$12,300 Paid for with UASI Grant funds.	\$11,100 Software Only.
--------------	---------------------------------------------------------	--------------------------------------------------------	--------------------------------