

## L3 Mobile-Vision / Kustom Signal Cost Comparison

L3 - Mobile Vision		Kustom Signal	
Description	Cost	Description	Cost
L3 - Mobile Vision In-Car System, \$4,771.00 per unit	\$233,779.00	Digital Eyewitness ION Eclipse System, \$5,295.00	\$259,455.00
Backseat IR Camera, \$266.00 per unit	\$13,034.00	Included in System	\$0.00
Collision Sensor, \$150.00 per unit	\$7,350.00	Included in System	\$0.00
In-Car Equipment Installation, \$300.00 per unit	\$14,100.00	In-Car Equipment Installation, \$300.00 per unit	\$14,100.00
Dual Voice Link Plus Transmitter, \$442.00 per unit	\$1,768.00	Clearcomm Transmitter with Microphone, \$309.00 per unit	\$1,236.00
DVM Server, Storage & Distribution System, \$33,995.00 per unit (only one required)	\$33,995.00	Digital Eyewitness Media Manager, \$32,495.00 per unit (four required)	\$129,980.00
Hot Swappable Drive, \$9,899.00 per unit (six required)	\$59,394.00	DEMM Playback Servers, \$9,100.00 per unit (four required)	\$36,400.00
DVM Backup/Archiving Station	\$2,984.00	DEMM DVD Duplicator	\$2,350.00
Wireless Access Point, \$795.00 per unit (five)	\$3,975.00	D-Link DEMM Wireless Access Point, \$299.00 per unit (five)	\$1,495.00
Total Shipping Costs (all associated items)	\$1,400.00	Total Shipping Costs (all associated items)	\$4,453.00
Total Warranty Costs (all applicable items)	\$33,548.00	Total Shipping Costs (all associated items)	\$38,300.00
Tax	\$26,354.04	Tax	\$33,543.24
Miscellaneous Items: 1) Spare Cabling, \$1,012.50; 2) USB Security Keys, \$4,812.50; and 3) On-Site Training, \$2,850.00	\$8,675.00	Miscellaneous Items: None	\$0.00
<b>Total System Cost</b>	<b>\$440,356.04</b>	<b>Total System Cost</b>	<b>\$521,312.24</b>