

JUL 02 2008

**CITY OF COSTA MESA, CALIFORNIA**  
**Purchase Requisition**

FINANCE DEPARTMENT PUBLIC SERVICES  
Purchase Order  
NON-CONSTRUCTION (Assigned by Purchasing)  
08 JUL -1 AM 10:34  
(Leave Blank for Time Stamp)

Business Unit: CITY Date Requisitioned: 6/27/08  
 Department: Public Svs Division: Transportation Svs  
 Ship To Address: N.A.  
 Contact Person: David Sorge Phone Number: x-5183  
 Send Copy of P.O. to:  Contact Person and / or \_\_\_\_\_

Request is for Budgeted item(s)  
 Request is for UNBUDGETED item(s)-(Memo Attached)  
 Item(s) Pending Budget Amendment Request # \_\_\_\_\_  
 Requesting Sole Source (Justification Form Attached)  
 Fixed Asset Tag Request

Item No.	Qty	Unit	Items (Give Full Description: Size, Catalog No. Etc.)	Unit Price	Estimated Amount
1	14	ea	Vcalm VMS Solar Signs Complete, Per Attached Quote	\$8,000.00	\$112,000.00
2	14	ea	Sign Installation And Labor (Non-Taxed)	\$678.00	\$9,492.00
3	14	ea	Pole Installation (Non-Taxed)	\$2,740.00	\$38,360.00
4	14	ea	I-A Steel Pole & Anchor Bolts	\$800.00	\$11,200.00

If additional lines are needed, please attach a second sheet

Const./Prof. Svs. Agmt. Completion Date: \_\_\_\_\_

Insurance Required:  Yes (Certificate attached)  No

Sales Tax (7.75%): **\$9,548.00**  
 Include Shipping Fee: \_\_\_\_\_  
**Estimated Total Cost † \$180,600**

Item #	Account	Fund	Dept./Org.	Program	Project	Amount
1-4	500000	401	19300	30241	370027	\$180,600.00

Comments: \_\_\_\_\_

Total † **\$180,600.00**

Suggested Vendor: FORTEL TRAFFIC, INC  
 Address: 5310 E. Hunter Avenue  
 City, State, Zip Code: Anaheim, CA 92807  
 Phone: 714 701-9800 Fax: 714 693-8627  
 Vendor's Contact Person: Laurie Casper

Proper approvals are required before requisition can be processed.

Ordered By: D.S.  
 Department Director/Authorized Signatory

Approved By: [Signature]  
 Director of Finance/Purchasing Officer

Approved By: \_\_\_\_\_  
 City Manager (when required)

**PURCHASING DIVISION USE ONLY**

Vendor ID: 15480 Buyer: \_\_\_\_\_ Insurance valid thru n/a

Ship To/Location: \_\_\_\_\_ Due Date: \_\_\_\_\_

Standard Comments: ACC - ALL - ARR - BLA - CON - (DCP) - DIS - FCA - FCI - FIX - INS - IS - IST - ORG - QTR - REM - SUB - T&C

**FINANCE DEPARTMENT USE ONLY**

Available Appropriation:  Yes  No As of: \_\_\_\_\_ Confirmed By: \_\_\_\_\_

\$513,300  
 .1.108  
 for

# JUSTIFICATION FOR SOLE SOURCE REQUEST

Date: 6/27/08 Dept./Div.: Public Services/Transportation Phone: x-5183

Contact: David Sorge

Description of Equip./Service Req.: Fortel Radar Speed Signs

Recommended Vendor: Fortel Traffic, Inc.

Address: 1559 Harmony Circle, Anaheim, CA 92807 Phone: 714) 701-9800

1. Check reason for sole source request:

- Sole Source:** No other items are known to exist which perform the same function.
- Proprietary:** The item is held under exclusive title, trademark or copyright by a private person or company; a proprietary distributorship would also apply.
- Standardization:** The City requires the item(s) to standardize parts, design, quality, etc. (explain in more detail below)

2. Is the product or service available from other sources?

- Yes
- No

If YES, list name of vendors:

3M, IDC, Traffic Logix - these manufacturers offer generally similar technology however with less functionality, and use operating software not compatible with the City's radar sign system.

If NO, explain why the product/service is available from only one source:

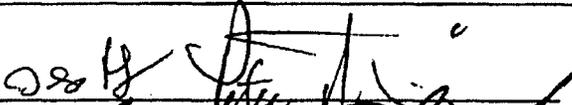
3. Can your requirements be modified so that competitive products or services may be used?

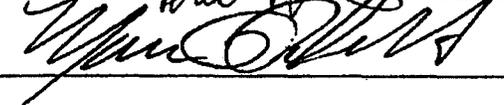
- Yes
- No Please explain:

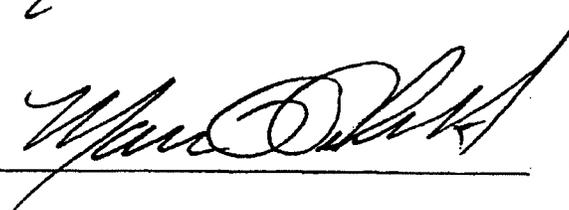
The operating software and remote communications interface used by the City is exclusive to the Fortel product. Field hardware is remotely controlled and requires standardized communications interface.

4. How does the recommended vendor's prices or fees compare to the general market?

Fortel is competitive when comparing identical quality and functionality of radar speed solar power sign systems, furnishing 14' "1-A" poles & full installation costs. Some manufactures offer less functionality at lower prices.

Dept./Div. Head's Signature:  Date: 6.30.08

Purchasing Supervisor's Signature:  Date: 7-1-08

Purchasing Officer's Signature:  Date: 7-1-08