



1305 Pioneer Street
Brea, CA 92821
02/03/2012

City of Costa Mesa
**Upgrade to Avaya CM R6.1 Including (7) Fire Stations
with Voice Mail and Speech Attendant**



Merrill Associates
Michael Carter
Client Solution Manager

Material Code	Qty	Description	Cost	Ext
Hardware/Software - Page 1				
207945	1	AVAYA AURATM R9- TO R5 S8500 MIG LIC	\$0.00	\$0.00
227273	1	SAL POLICY SRVR LIC R1.5 DWNLD	\$0.00	\$0.00
229380	1	SURVIVABLE REMOTE SOLUTION	\$0.00	\$0.00
229582	725	AVAYA AURATM R6 STD ED UPG LIC	\$21.00	\$15,225.00
231820	1	AVAYA AURATM RFA TO PLDS CONVERSION	\$0.00	\$0.00
248250	6	R6 STD ED SURVIVE REMOTE USER SW LIC	\$12.50	\$75.00

Total Hardware/Software Cost

Hardware/Software - Page 1 - sub total	\$15,300.00
Hardware/Software - Page 2 - sub total	\$56,283.50
Hardware/Software - Page 3 - sub total	\$56,631.00
Hardware/Software - Total	\$128,214.50

Software Support

One Year Support Advantage On-Site

Software Support - Total	\$22,040.00
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Hardware Support

Hardware Support - Total	\$0.00
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Professional and Installation Services

Full Installation of Hardware, Software, Data Cabinets, Call Accounting and Project Management	\$79,814.00
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Professional and Installation Services - Total	\$79,814.00
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Project Sub Total	\$230,068.50
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Sales Tax @ 7.750%	\$11,646.66
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Project Total*	\$241,740.16
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Customer Signature		Merrill & Associates Signature	
Legal Entity Name		Legal Entity Name	Merrill & Associates
Authorized Signature		Authorized Signature	
Typed/Printed Name		Typed/Printed Name	Michael Merrill, President
Date		Date	

Pricing does not include any applicable taxes and/or tariffs. Customer is responsible for paying these amounts (if any) in addition to the amount shown.

Payment Terms: Standard Invoicing Policies are as follows unless otherwise agreed to by Merrill & Associates in writing. Product requires 50% pre-payment before order is processed with the balance invoiced at time of shipment from manufacturer or distributor. Project services will be invoiced at the time such Project is completed. Fixed fee projects (services) will be prorated based on work completed and invoiced when completed. Time and Material Services will be invoiced upon completion of activity. Maintenance or Managed Services Contracts will be invoiced upon contract signing. Standard Credit Terms are 30 days from date of invoice. Outstanding Past Due Balances are subject to a 1.5% per month interest charge. **Lease Transactions:** Product requires 50% pre-payment before order is processed with the balance due at time of shipment from manufacturer or distributor. Project services will be due at the time such Project is completed. Client is responsible for all moneys due if lease funding is not completed within 7 days. **Phased Implementation:** If the Customer requests that implementation be completed in a phased approach, the Customer will be responsible for payment on each phase as it is completed.

Re-Stocking Fee and Shipping: A twenty-percent (20%) re-stocking fee will be assessed for any equipment or parts that are returned, unless otherwise agreed upon by Merrill & Associates and the Customer. Equipment that has been opened or installed will not be accepted. Customer is also responsible for any shipping fees between the Customer and Merrill & Associates and/or Merrill & Associates and the equipment manufacturer.



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Material Code	Qty	Description	Cost	Ext
Hardware/Software - Page 2				
259400	1	MEDIA ENCRYPTION R5 & PRIOR	\$0.00	\$0.00
259401	1	MEDIA ENCRYPTION R6+/MBT	\$0.00	\$0.00
263764	1	DL360G7SRVR CM5.2.1+ S/D/MBT/SBC	\$4,400.00	\$4,400.00
266528	1	R6 LARGE ENT SIMPLX SOL MIG TRACKING	\$0.00	\$0.00
405362641	9	PWR CORD USA	\$10.00	\$90.00
212337	1	IM ASA VAM CLIENT CM LIC ADMIN TOOLS	\$0.00	\$0.00
700170012	2	CABLE GREEN 5 METER	\$17.50	\$35.00
700178056	1	CABLE GREEN 25 METER	\$25.00	\$25.00
700381254	1	COMPACT FLASH 128MB RHS	\$80.00	\$80.00
700394950	4	G650 MEDIA GATEWAY RHS	\$2,242.50	\$8,970.00
700397284	3	G600/G650 TDM LAN CABLE KIT RHS	\$87.50	\$262.50
700406416	56	CABLE ASSY B25A 25FT RHS	\$20.00	\$1,120.00
700463508	2	BUS TERMINATOR CP AHF110 - NON GSA	\$90.50	\$181.00
700470396	4	G650 AC/DC PWR SUP 655A RHS 6/6 NGS	\$1,550.00	\$6,200.00
700476344	1	AVAYA AURATM R5.2.1 NEW SFTW CD	\$50.00	\$50.00
700500751	1	ADMIN TOOLS R6.0 CD	\$25.00	\$25.00
212484	1	CC R5 BASIC RFA RELEASE INDICATOR	\$0.00	\$0.00
700500754	1	PROGNOSIS VOIP MONITORING R3 CD	\$0.00	\$0.00
700500929	1	AVAYA AURATM SYSTEM PLTFRM 6.0.3 DVD	\$25.00	\$25.00
700500961	1	AVAYA AURATM R6.0.1 MEDIA DVD	\$25.00	\$25.00
216893	1	MGMT R6 SITE ADMIN - STD/ENT ED LIC	\$0.00	\$0.00
224271	1	IPSI2 CP TN2312BP - NON GSA	\$4,170.00	\$4,170.00
224272	4	C-LAN INTF CP TN799DP - NON GSA	\$717.50	\$2,870.00
224274	1	IP320 MEDIA RESOURC TN2602AP NON GSA	\$10,000.00	\$10,000.00
225230	725	AVAYA AURATM R5 SE 101-1000LIC UPPCM	\$0.00	\$0.00
227272	1	SAL STDALN GATEWAY LIC R1.5 DWNLD	\$0.00	\$0.00
405362641	1	PWR CORD USA	\$10.00	\$10.00
700406416	2	CABLE ASSY B25A 25FT RHS	\$20.00	\$40.00
700466626	1	MM711 ANLG MEDIA MODULE - NON GSA	\$800.00	\$800.00
700466642	1	MM716 ANLG MEDIA MOD 24FXS - NON GSA	\$1,500.00	\$1,500.00
700476393	1	G430 MEDIA GATEWAY NON-GSA	\$750.00	\$750.00
700501048	1	MM717 24PT DCP MEDIA MODULE NON GSA	\$1,380.00	\$1,380.00
405362641	2	PWR CORD USA	\$10.00	\$20.00
700406416	3	CABLE ASSY B25A 25FT RHS	\$20.00	\$60.00
700466626	1	MM711 ANLG MEDIA MODULE - NON GSA	\$800.00	\$800.00
700466642	1	MM716 ANLG MEDIA MOD 24FXS - NON GSA	\$1,500.00	\$1,500.00
700476393	1	G430 MEDIA GATEWAY NON-GSA	\$750.00	\$750.00
700476401	1	EM200 BRANCH EXPANSION UNIT NON-GSA	\$375.00	\$375.00
700501048	2	MM717 24PT DCP MEDIA MODULE NON GSA	\$1,380.00	\$2,760.00
405362641	1	PWR CORD USA	\$10.00	\$10.00
700394745	1	MM712 DCP MEDIA MODULE RHS	\$920.00	\$920.00
700466626	1	MM711 ANLG MEDIA MODULE - NON GSA	\$800.00	\$800.00
700476393	1	G430 MEDIA GATEWAY NON-GSA	\$750.00	\$750.00
405362641	1	PWR CORD USA	\$10.00	\$10.00
700394745	1	MM712 DCP MEDIA MODULE RHS	\$920.00	\$920.00
700406267	1	S8300/S8400 CD/DVD ROM DRIVE RHS	\$175.00	\$175.00
700463532	1	S8300D SERVER - NON GSA	\$1,800.00	\$1,800.00
700466626	1	MM711 ANLG MEDIA MODULE - NON GSA	\$800.00	\$800.00
700476344	1	AVAYA AURATM R5.2.1 NEW SFTW CD	\$50.00	\$50.00
700476393	1	G430 MEDIA GATEWAY NON-GSA	\$750.00	\$750.00
700500929	1	AVAYA AURATM SYSTEM PLTFRM 6.0.3 DVD	\$25.00	\$25.00
Page Sub Total			\$56,283.50	



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Hardware/Software - Page 3				
700500961	1	AVAYA AURATM R6.0.1 MEDIA DVD	\$25.00	\$25.00
405362641	1	PWR CORD USA	\$10.00	\$10.00
700394745	1	MM712 DCP MEDIA MODULE RHS	\$920.00	\$920.00
700466626	1	MM711 ANLG MEDIA MODULE - NON GSA	\$800.00	\$800.00
700476393	1	G430 MEDIA GATEWAY NON-GSA	\$750.00	\$750.00
405362641	1	PWR CORD USA	\$10.00	\$10.00
700394745	1	MM712 DCP MEDIA MODULE RHS	\$920.00	\$920.00
700466626	1	MM711 ANLG MEDIA MODULE - NON GSA	\$800.00	\$800.00
700476393	1	G430 MEDIA GATEWAY NON-GSA	\$750.00	\$750.00
184048	1	MM MODEL	\$0.00	\$0.00
190930	1	MM SIP ITG 48 CHNL N/ENCRPT N/CARDS	\$0.00	\$0.00
227272	1	SAL STDALN GATEWAY LIC R1.5 DWNLD	\$0.00	\$0.00
244924	550	MSG R6.X MS EX SEAT TRACKING	\$0.00	\$0.00
244933	550	MSG R6.X 1 SEAT MAINSTRM MMIP	\$24.38	\$13,409.00
244936	1	MSG R6.X APPLICATION PLUS STORAGE	\$0.00	\$0.00
259726	1	MSG R6.X NEW SYSTEM TRACKING	\$0.00	\$0.00
264181	1	R610 SRVR AAM 1CPU-LO HI-RAID 10K	\$4,400.00	\$4,400.00
405362641	2	PWR CORD USA	\$10.00	\$20.00
700445810	1	MM MMIP SYS RET INSTRUCT IA MAP 5	\$0.00	\$0.00
AA1419049-E6	14	1-port 1000Base-LX Small Form Factor Pluggable (SFP) Gigabit Ethernet	\$597.00	\$8,358.00
AL1001E07-E5	1	Ethernet Routing Switch 5530-24TFD Stackable Switch (24 10/100/1000Base-T)	\$5,997.00	\$5,997.00
AL4500E03-E6	6	Ethernet Routing Switch 4526T with 24 10/100 BaseTX ports plus 2 comb	\$1,377.00	\$8,262.00
VMK-SC0450016	4	DBASE PROGRAM (NO DISC) *VMK LOGO* NO DISCOUNT* DRPSHP	\$250.00	\$1,000.00
VMK-SC0450003	1	eCAS TRAINING WEBINAR (PER SESSION) VERAMARK LOGO	\$250.00	\$250.00
VMK-SC0450108	1	INITIALIZE&TRAIN 1 DAY ON-SITE W/IN 100 MILES **DROPSHIP**	\$1,275.00	\$1,275.00
VMK-ECAS1000	1	eCAS SFTW LIC MODEL 1000 W/5 SITES (VERAMARK LOGO)	\$6,550.00	\$6,550.00
VMK-ECASMS5	1	MULTI-SWITCH POLLING SW-INC OF 5-100 *VER LOGO**DROPSHIP	\$2,150.00	\$2,150.00
Page Sub Total				\$56,631.00