



CITY COUNCIL AGENDA REPORT

MEETING DATE: DECEMBER 3, 2013

ITEM NUMBER:

SUBJECT: APPROVE THE PURCHASE AND OUTFITTING OF TEN REPLACEMENT 2014 FORD POLICE INTERCEPTOR UTILITY VEHICLES

DATE: NOVEMBER 20, 2013

FROM: POLICE DEPARTMENT – FIELD OPERATIONS DIVISION

PRESENTATION BY: MARK M. MANLEY, LIEUTENANT – FIELD OPERATIONS DIVISION

FOR FURTHER INFORMATION CONTACT: MARK M. MANLEY (714) 754-5043

RECOMMENDATION:

1. Approve and authorized the CEO to sign the purchase agreement in the amount of \$318,406.70 for ten replacement Ford Police Interceptor Utility vehicles from National Auto Fleet Group, 490 Auto Center Drive, Watsonville, CA 95076, under the National Joint Powers Alliance (NJPA) master vehicle contract #102811, and under existing City of Costa Mesa Purchase Order 0000008608.
2. Approve and authorized the CEO to sign the purchase agreement in the amount of \$125,162.77 for outfitting ten new Ford Police Interceptor Utility vehicles from Hi Standard Automotive, LLC, 1110 West Barkley Avenue, Orange, CA, 92868, under existing City of Costa Mesa Purchase Order 0000008786.
3. Approve Budget Adjustment (BA #14-019) to appropriate undesignated fund balance in the General Fund in the amount of \$443,569.47 for the total purchase of ten vehicles with the required outfitted emergency safety equipment.

BACKGROUND:

On February 19, 2013, City Council approved the purchase of five Ford Police Interceptor Sedans and five Interceptor Utility model vehicles through the National Auto Fleet Group under the National Joint Powers Alliance (NJPA) master vehicle contract. This purchase of ten vehicles was part of Fleet Services' routine vehicle replacement program.

On June 18, 2013, City Council approved the purchase to outfit the above identified ten Ford Police Interceptor vehicles with emergency safety equipment. The approved vendor was Hi Standard Automotive, LLC, in Orange, CA. The emergency safety equipment included rear seat prisoner cages, prisoner retention seating, center console units, trunk electronics trays, weapon retention systems, push bumpers, and emergency lighting equipment.

ANALYSIS:

The first ten replacement Ford Police Interceptor Sedan and Utility vehicles are in the final phase of implementation into the Police Department fleet. As of October 2013, there remain 18 existing Ford Crown Victoria vehicles that exceed the Fleet Services mileage cap

and replacement threshold. Additionally, there are approximately four more Crown Victoria vehicles that will likely reach this mark before the end of the calendar year.

Since implementing the first phase of Ford Police Interceptor vehicles, there has been significant evaluation of both the Sedan and Utility model vehicles. The Utility model, built on a Ford Explorer platform, has proven to have several desirable features. Some of these features include a comfortable interior cockpit, spacious rear equipment storage trunk, and a large prisoner transport area.

Staff recommends purchasing ten Ford Police Interceptor Utility vehicles during this current fiscal year toward fleet replacement needs. Ten new vehicles also provide a manageable number of vehicles to fully outfit with safety equipment and still introduce into the fleet before the end of FY 13-14.

National Auto Fleet Group's pricing, terms, and conditions have remained the same under City of Costa Mesa PO# 0000008608, as additional quantity purchases. National Auto Fleet Group met the Police Department's high standards for vehicle ordering, delivery and customer service.

Hi Standard Automotive, LLC, continues to provide emergency safety equipment servicing under the existing purchase agreement and City of Costa Mesa PO# 0000008786. Hi Standard Automotive, LLC's, terms and conditions have remained the same. Pricing has also generally remained the same except for the inclusion of essential equipment items required for each vehicle since the original authorized purchase agreement. This additional overall cost is \$14,962.07.

ALTERNATIVES CONSIDERED:

One alternative is to not authorize purchase of any new patrol vehicles at this time. A consideration with this alternative is that by the end of FY 13-14, there will likely be more than 25 vehicles that will have met the replacement threshold. That number is more than half of the total police patrol vehicles in the fleet. As high mileage vehicles become increasingly problematic due to mechanical issues, it could presumably create vehicle availability issues for our patrol force.

FISCAL REVIEW:

The total cost per 2013 Ford Police Interceptor Utility, including the purchase price of \$29,474.00; sales tax of \$2,357.92; and tire recycling fee of \$8.75 is \$31,840.67. The total cost for all ten new vehicles, without outfitted safety equipment, is \$318,406.70.

The total cost to outfit all ten Ford Police Interceptor Utility vehicles with emergency safety equipment, including the purchase price of \$117,749.90 and sales tax of \$7,412.87, is \$125,162.77.

Since the purchase of these assets was not originally budgeted, it is recommended the attached Budget Adjustment #14-019 in the amount of \$443,569.47 be appropriated from the General Fund to purchase ten new Ford Police Interceptor Utility vehicles.

LEGAL REVIEW:

There is no legal review required for this item.

CONCLUSION:

Staff recommends the City Council authorize the CEO to sign the purchase agreement and approve the budget adjustment for ten new Ford Police Interceptor Utility vehicles.

MARK M. MANLEY

Lieutenant, Field Operations Division

TOM GAZSI

Chief of Police

STEPHEN DUNIVENT

Interim Finance & I.T. Director

BRUCE HARTLEY

Maintenance Services Manager

DISTRIBUTION: Chief of Police
City Clerk

- ATTACHMENTS:
1. [Statement of Pricing – National Auto Fleet Group](#)
 2. [Costa Mesa Ford Police Interceptor Utility Specifications](#)
 3. [California Joint Exercise of Powers Act](#)
 4. [NJPA Contract Award Announcement](#)
 5. [National Joint Powers Alliance \(NJPA\) Vendor Agreement](#)
 6. [Statement of Pricing – Hi Standard Automotive, LLC](#)
 7. [Budget Adjustment Authorization BA #14-019](#)