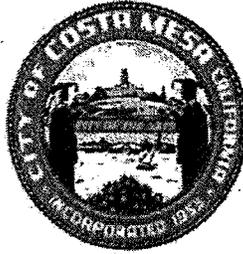


Copy # 1



INVITATION FOR BID

FOR

STREET STRIPING & THERMOPLASTIC MARKINGS

IFB No. 16-29



PUBLIC SERVICES DEPARTMENT

CITY OF COSTA MESA

Released on February 11, 2016

The referenced document has been modified as per the attached Addendum No. 1

Please sign this Addendum where designated and return the executed copy with submission of your bid. This addendum is hereby made part of the referenced bid as through fully set forth therein. Any questions regarding this addendum should be addressed to Stephanie Urueta, email stephanic.urueta@costamesaca.gov

3. SCOPE OF WORK

LICENSE REQUIREMENT

Prime Contractor or authorized sub-contractor must possess a valid Class A or C31 & C32 license prior to award of contract. In accordance with the California Public Contract Code 20103.5, if and when federal funds are involved in local agency contracts, no bid shall be invalidated by the failure of the bidder to be licensed in California at the time of bid opening. However, at the time of award, the selected contractor shall be properly licensed in accordance with the laws of the State.

4. BIDDER'S MINIMUM REQUIREMENTS

Interested and qualified Bidders that can demonstrate their ability to successfully provide the required services outlined in Section 3 - Scope of Work, of this IFB are invited to submit a bid, provided they meet the following requirements. **If these requirements are not met, the bid may not receive further consideration, as determined in the sole discretion of the City.**

4.3 The Bidder or authorized sub-contractor must show proof of possession of a valid Class A or C31/C32 License prior to award of contract.

Replace Appendix D Bid Sheet with attached revised Appendix D Bid Sheet.

**REVISED
Appendix D**

SCHEDULE OF UNIT PRICES

The undersigned declares that he/she has carefully examined the specifications, and read the accompanying instruction to bidders, and hereby bids to perform all the work required to complete the project in accordance with the specifications and special provisions for the unit price(s) or lump sum(s) set forth in the following schedule:

CITY RESERVES THE RIGHT TO INCREASE, DECREASE OR DELETE BID ITEMS
WITHOUT SUBJECTION TO THE RESTRICTIONS OF SECTION 3-2 OF THE
"GREEN BOOK".

ROUTINE MAINTENANCE – STRIPING (WATER-BASED PAINT)				
Bid Item	Estimated Quantity	Unit	Unit Price	Amount
Install 4" Center Line Per Cal Trans Detail 1 and Solid 4" Center Line	171,711	LF	\$.06	\$10,302.66
Install 4" Lane Line Per Cal Trans Detail 8 or Cal Trans Detail 11	875,000	LF	\$.03	\$26,250.00
Install 4" Double Yellow Lane Line w/Black Center (4"-3"-4") Per Cal Trans Detail 22	188,753	LF	\$.15	\$28,312.95
Install 4" Two Way Turn Lane Line Per Cal Trans Detail 31, Each Side.	155,006	LF	\$.13	\$20,150.78
Install 8" White Turn Lane Line Per Cal Trans Detail 38 A	135,899	LF	\$.15	\$20,384.85
Install 4" Edge Line Yellow and White Per Cal Trans Detail 27 B	23,676	LF	\$.08	\$1,894.08
Install 6" White Bike Lane Line Per Cal Trans Detail 39 & 39A	296,839	LF	\$.12	\$35,620.68
Install Lane Drop Per Cal Trans Detail 37 B	8,626	LF	\$.15	\$1,293.90
ROADWAY STRIPING – TOTAL				\$144,209.90

ROUTINE MAINTENANCE – THERMOPLASTIC MARKINGS				
Bid Item	Estimated Quantity	Unit	Unit Price	Amount
Install 12" White Crosswalks and Limit Lines.	2,500	LF	\$1.80	\$4,500.00
Install 12" Yellow Crosswalks and Limit Lines	2,500	LF	\$1.80	\$4,500.00
Install Stop Messages. Letters Only	25	Each	\$180.00	\$4,500.00
Install Pavement Legend Letters & Numbers: (8' High) Keep Clear, Yield, Slow Dip, 25, 30, 40, MPH, Wait Here, Curve, No Exit, Ahead, Bump, Ped Xing, FWY North, FWY South, Slow Signal	200 Letters and/or Numbers	Each	\$45.00	\$9,000.00
Install Pavement Arrows Per Head	25	Each	\$60.00	\$1,500.00
ROADWAY THERMOPLASTIC MARKINGS – TOTAL				\$24,000.00

NOTE: The accuracy of estimated quantities as shown is not guaranteed; the Bidder shall make his/her own estimate. If the unit price and the total amount are different, the unit price will control the bid. Payment shall be based on actual work done and/or actual quantities used.

TO THE CITY OF COSTA MESA:

The Undersigned hereby offers and shall furnish the material, labor, special equipment and permits or service in compliance with all terms, scope of work, conditions, specifications, and amendments in the Invitation for Bid which is incorporated by reference as if fully set forth herein.

All material is guaranteed to be as specified, all work to be completed in a workmanlike manner according to standard practices, according to terms and conditions on the attached hereon and made a part thereof. A Purchase Order will not be issued until the insurance certificate is approved by Risk Management.

For clarification of this offer, contact:

Superior Pavement Markings Inc	Name: <u>Darren Veltz</u>
Company Name	Title: <u>Corporate Secretary</u>
<u>5312 Cypress Street</u>	
Address	Phone: <u>(714) 995-9100</u>
<u>Cypress Ca 90630</u>	
City State Zip	Fax: <u>(714) 995-9400</u>

Signature of Person Authorized to Sign

Darren Veltz

E-mail: Darren@Superiorpavementmarkings.com

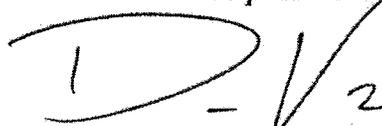
Printer Name

Corporate Secretary

Title

All other provisions of the invitation of this bid shall remain in their entirety.

Vendors hereby acknowledge receipt and understanding of the above Addendum. Complete and submit this Addendum with your bid.

 2/25/16
Signature Date

Darren Veltz Corporate Secretary

Typed Name and Title

Superior Pavement Markings Inc
Company Name

5312 Cypress Street

Address
Cypress Ca 90630
City State Zip



REQUEST FOR BID

STREET STRIPING & THERMOPLASTIC MARKINGS

VENDOR APPLICATION FORM

TYPE OF APPLICANT: NEW CURRENT VENDOR

Legal Contractual Name of Corporation: Superior Pavement Markings Inc

Contact Person for Agreement: Darren Veltz

Corporate Mailing Address: 5312 Cypress Street

City, State and Zip Code: Cypress Ca 90630

E-Mail Address: Darren@Superiorpavementmarkings.com

Phone: (714) 995-9100 Fax: (714) 995-9400

Contact Person for Bids: Darren Veltz

Title: Corporate Secretary E-Mail Address: Darren@Superiorpavementmarkings.com

Business Telephone: (714) 995-9100 Business Fax: (714) 995-9400

Is your business: (check one)

NON PROFIT CORPORATION FOR PROFIT CORPORATION

Is your business: (check one)

- CORPORATION
- LIMITED LIABILITY PARTNERSHIP
- INDIVIDUAL
- SOLE PROPRIETORSHIP
- PARTNERSHIP
- UNINCORPORATED ASSOCIATION

Names & Titles of Corporate Board Members

(Also list Names & Titles of persons with written authorization/resolution to sign contracts)

Names	Title	Phone
John Lucas	President	(714) 995-9100
Darren Veltz	Corporate Secretary	(714) 995-9100

Federal Tax Identification Number: 20-4518251

City of Costa Mesa Business License Number: 38541

(If none, you must obtain a Costa Mesa Business License upon award of contract.)

City of Costa Mesa Business License Expiration Date: 3/31/2016

EX PARTE COMMUNICATIONS CERTIFICATION

Please indicate by signing below one of the following two statements. **Only sign one statement.**

I certify that Bidder and Bidder's representatives have not had any communication with a City Councilmember concerning the CONTRACTOR Services IFB at any time after **February 11, 2016**

Name Darren Veltz



Date 2/25/2016

OR

I certify that Bidder or Bidder's representatives have communicated after **February 11, 2016** with a City Councilmember concerning the **Street Striping & Thermoplastic Marking Services**. A copy of all such communications is attached to this form for public distribution.

Name _____

Date _____

SEE ADDENDUM # 1

BID SHEET

IFB #16-29 ROADWAY STRIPING AND ROADWAY MARKINGS

SCHEDULE OF UNIT PRICES

The undersigned declares that he/she has carefully examined the specifications, and read the accompanying instruction to bidders, and hereby bids to perform all the work required to complete the project in accordance with the specifications and special provisions for the unit price(s) or lump sum(s) set forth in the following schedule:

CITY RESERVES THE RIGHT TO INCREASE, DECREASE OR DELETE BID ITEMS WITHOUT SUBJECTION TO THE RESTRICTIONS OF SECTION 3-2 OF THE "GREEN BOOK".

ROUTINE MAINTENANCE -STRIPING (WATER-BASED PAINT)					
ITEM	BID ITEM	ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
1	Install 4' Center Line Per Cal Trans Detail 1 and Solid 4" Center Line	171,711	LF		
2	Install 4" Lane Line Per Cal Trans Detail 8 or Cal Trans Detail 11	875,000	LF		
3	Install 4" Double Yellow Lane Line with Black Center (4"-3"-4") Per Cal Trans Detail 22	188,753	LF		
4	Install 4" Two Way Left Turn Lane Per Cal Trans Detail 31	155,006	LF		
5	Install 8" White Turn Lane Line Per Cal Trans Detail 2	135,899	LF		
6	Install 4" Edge Line Yellow and White Per Cal Trans Detail 8	23,676	LF		
7	Install 6" White Bike Lane Line Per Cal Trans Detail 39 & 39A	296,839	LF		
8	Install 8" Lane Drop Per Cal Trans Detail	8,626	LF		
	TOTAL OF ROADWAY STRIPING BID ITEMS				\$

SEE ADDENDUM # 1

ROUTINE MAINTENANCE –THERMOPLASTIC MARKINGS					
ITEM	BID ITEM	ESTIMATED QUANTITY	UNIT	UNIT PRICE	AMOUNT
1	Install 12" White Crosswalks and Limit Lines	25			
2	Install 12" Yellow Crosswalks and Limit Lines	25			
3	Install Stops Message	25			
4	Install Pavement Legend Letters and numbers: (8' High) Keep Clear, Yield, Slow Dip, 25, 30, 40, MPH, Wait Here, Curve, No Exit, Ahead Bump, Ped Xing, FWY North, FWY South, Slow, Signal	200			
5	Install Pavement Arrows	25			
6	Install School Messages	25			
	TOTAL OF ROADWAY STRIPING BID ITEMS				\$

NOTE: The accuracy of estimated quantities as shown is not guaranteed; the Bidder shall make his/her own estimate. If the unit price and the total amount are different, the unit price will control the bid. Payment shall be based on actual work done and/or actual quantities used.

TO THE CITY OF COSTA MESA:

The Undersigned hereby offers and shall furnish the material, labor, special equipment and permits or service in compliance with all terms, scope of work, conditions, specifications, and amendments in the Invitation for Bid which is incorporated by reference as if fully set forth herein.

All material is guaranteed to be as specified, all work to be completed in a workmanlike manner according to standard practices, according to terms and conditions on the attached hereon and made a part thereof. A Purchase Order will not be issued until the insurance certificate is approved by Risk Management.

For clarification of this offer, contact:

Company Name	Name: _____
Address	Title: _____
City State Zip	Phone: _____
Signature of Person Authorized to Sign	Fax: _____
Printed Name	E-mail: _____
Title	

BID SHEET

SCHEDULE OF UNIT PRICES

The undersigned declares that he/she has carefully examined the specifications, and read the accompanying instruction to bidders, and hereby bids to perform all the work required to complete the project in accordance with the specifications and special provisions for the unit price(s) or lump sum(s) set forth in the following schedule:

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For clarification of this offer, contact:

Superior Pavement Markings Inc
Company Name
5312 Cypress Street
Address
Cypress Ca 90630
City State Zip
Signature of Person Authorized to Sign
Darren Veltz
Printed Name
Corporate Secretary
Title

Name: Darren Veltz
Title: Corporate Secretary
Phone: (714) 995-9100
Fax: (714) 995-9400
E-mail: Darren@Superiorpavementmarkings.com

DISQUALIFICATION QUESTIONNAIRE

The Contractor shall complete the following questionnaire:

Has the Contractor, any officer of the Contractor, or any employee of the Contractor who has proprietary interest in the Contractor, ever been disqualified, removed, or otherwise prevented from bidding on, or completing a federal, state, or local government project because of a violation of law or safety regulation?

Yes _____ No

If the answer is yes, explain the circumstances in the following space below.



To whom it may concern:

Re: The City of Costa Mesa IFB#16-29 Roadway Striping and Roadway Markings.

We are pleased to offer our company's proposal for the restriping and maintenance of the existing Roadway Striping and Roadway Markings for the City of Costa Mesa utilizing water-based paint for the striping and thermoplastic material for the markings. The prices contained in this quote are good for a period of one year from the date of the proposal.

As with all projects located within Orange County, this project will be managed out of our Orange County office located at 5312 Cypress st, Cypress Ca 90630 (714) 471-1443

"METHODOLOGY"

As with all of our projects, constant communication with the City's representative is crucial in determining and prioritizing areas and roadways that are in most urgent need of attention.

As areas are identified and completed, the City's representative will be notified upon completion and advised to inspect the work performed to ensure (as we go along) that the work was performed to the City's satisfaction. It is our intention to identify any small problems early on and rectify immediately. It will be the responsibility of the City's representative to provide us weekly or monthly updated list's, map's, location's the City has identified as Roadway's in need of maintenance.

In order to maximize production and be most cost effective, it is within the City's best interest to ensure a significant amount of work be provided with each area request so that we can maximize full use of our specialized equipment and personnel and limit the amount of mobilizations, thereby reducing the impact on traffic. Superior Pavement Markings Inc. also likes to keep our customers updated with the latest technology and material improvements in order to ensure our customers are aware of all available options.

It is not anticipated the Superior Pavement Markings Inc. would require the use, purchase or renting of any City owned facilities.

"STAFFING AND QUALIFICATIONS"

Superior Pavement Markings has been in the striping and signing industry since March, 2000. We hold a C-32 "Parking and Highway Improvement" Contractors license as well as a C-31 "Traffic Control" License. We currently provide roadway striping and maintenance services for 27 different cities including Irvine, Covina, West Covina, Montebello, Ontario, Downey, Murrieta, La Quinta, Jurupa Valley, Lancaster, Banning, Palm Desert, Palm Springs, Beverly Hills, Stanton, San Fernando, Westminster, Duarte, San Dimas, La Verne, Santa Monica, Chino Hills, Claremont, Los Alamitos, Baldwin Park, Placentia as well as the City of Costa Mesa.

Its management has a combined 135 Years of construction and striping experience and employs an office staff of 11 and 32 field employees. Superior owns 31 trucks specially outfitted for street and highway striping.

The City's main points of contact for this project would be as follows.

John Lucas, President: 29 years of striping experience: In charge of ensuring client satisfaction.

Darren Veltz, Secretary/Treasurer and Chief Estimator: 19 Years of striping experience: In charge of providing the original proposal, all billing and negotiating any additional work.

Robert Garcia, Operations manager: 25 Years of striping experience: In charge of the scheduling and coordination of the project.

Victor Bustamante, Superintendent: 18 Years of striping experience: In charge of the field personnel.

Sandy Dorswitt, 8 years of construction experience: In charge of all records and certified payrolls.

"REFERENCES"

The following is a small list of similar projects Superior Pavement Markings has completed or is currently working on. For additional references please feel free to contact our office.

City of Ontario

303 East B Street

Ontario, CA 91764...Annual Maint. Contract, Wayne Nash (909) 395-2636

City of Murrieta

24601 Jefferson Avenue

Murrieta, Ca 92562..... Annual Maint. Contract, Jason Morell (951) 453-3204

City Of Duarte

1600 Huntington Dr

Duarte, Ca 91010..... Annual Maint. Contract, Troy Whittenbrock (626) 357-7931

City Of San Dimas Public Works

301 S. Walnut Avenue

San Dimas, Ca 91773....Annual Maint. Contract, John Campbell (909) 394-6270

City Of Irvine

1 Civic Center Plaza

Irvine, Ca 92606.....Annual Maint., Scott Roseberry (949) 724-7620

City of Santa Monica

2500 Michigan Ave

Santa Monica, Ca 90404.....Crosswalk restripe, Kori Jones (310) 458-2201 ext5002

John M. Lucas

President

SUPERIOR PAVEMENT MARKINGS

“FINANCIAL CAPACITY”

Please find attached, financial statements for our Orange County operations.

2:53 PM
 02/24/16
 Accrual Basis

Superior Pavement Markings Profit & Loss January through December 2015

Jan - Dec 15

Ordinary Income/Expense	
Income	
Adjustments To Invoices	-736.92
Construction Income	6,306,573.32
Total Income	6,305,836.40
Cost of Goods Sold	
Auto and Truck Expenses	
Auto Allowance	4,099.14
Auto Maintenance	63,487.35
Auto Registration	21,154.00
Gasoline	209,056.00
Tolls	5,022.40
Vehicle Insurance	72,472.24
Vehicle Repairs	30,836.66
Auto and Truck Expenses - Other	140,104.94
Total Auto and Truck Expenses	546,232.73
Blueprints and Reproduction	25.00
Bond Expense	32,391.91
Business Licenses and Permits	3,427.03
Equipment Rental for Jobs	63,768.33
Job Materials	1,297,465.80
Payroll Wages - Field	1,073,220.97
Plans & Specs	152.00
Reimbursement-Materials/Auto	319.89
Subcontractors	46,691.42
Tools and Small Equipment	7,021.94
Union Dues	451,639.93
Worker's Compensation Insurance	168,649.39
Total COGS	3,691,006.34
Gross Profit	2,614,830.06
Expense	
Advertising and Promotion	14,407.35
Bad debt	36,034.55
Bank Service Charges	3,371.41
Building Repairs	4,461.62
Charitable contribution	5,886.05
Computer and Internet Expenses	3,619.16
Depreciation Expense	465,358.00
Donation	595.00
Dues and Subscriptions	3,627.04
Employee Relations	37,659.43
Equipment Repairs	29,954.91
Finance Charge	20.00
Insurance Expense	
General Liability Insurance	48,318.57
Health Insurance	10,784.35
Life Insurance	7,237.01
Insurance Expense - Other	13,594.65
Total Insurance Expense	79,934.58
Interest Expense	84,935.35
Janitorial Expense	3,386.31
Licenses & Permits	730.75
Meals and Entertainment	18,216.30
Office Supplies	21,788.79
Payroll Expense	
401K Employer's Contribution	11,839.47
P/R Tax Exp-per American P/R	152,782.57
Payroll Proc Fee pd to American	7,875.08
Payroll Expense - Other	314,000.20
Total Payroll Expense	486,497.32

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2:53 PM
02/24/16
Accrual Basis

Superior Pavement Markings
Profit & Loss
January through December 2015

	Jan - Dec 15
Payroll Wages-Administrative	
Payroll Wages - Officer	196,276.00
Payroll Wages - Overhead	447,082.42
Total Payroll Wages-Administrative	643,358.42
Per Diem	5,982.40
Postage and Delivery	5,638.86
Professional Fees	23,716.51
Propane Tank	16,198.88
Rent Expense	96,861.54
Repairs and Maintenance	31,249.05
Shipping & Mail	346.56
Taxes	19,490.58
Telephone Expense	10,570.56
Travel	
Business Travel	28,257.08
Lodging	582.12
Total Travel	28,839.20
Utilities	69,476.97
Total Expense	2,252,213.45
Net Ordinary Income	362,616.61
Net Income	<u>362,616.61</u>

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2:53 PM
 02/24/16
 Accrual Basis

Superior Pavement Markings
Balance Sheet
 As of December 31, 2015

Dec 31, 15

ASSETS	
Current Assets	
Checking/Savings	
Citi 6811	
Citibank-6811	40,275.68
Reserve	11,000.00
Taxes	18,000.00
Total Citi 6811	69,275.68
Darren Veltz	605.78
John Lucas	-1,226.27
US Bank Checking	3,853.63
US Bank Money Market	100.12
Total Checking/Savings	72,608.94
Accounts Receivable	
Accounts Receivable	1,435,201.34
Total Accounts Receivable	1,435,201.34
Other Current Assets	
Due To/From JP Striping	3,953.76
Employee Loans	-50.00
Suspense	30,289.25
Undeposited Funds	55,074.78
Total Other Current Assets	89,267.79
Total Current Assets	1,597,078.07
Fixed Assets	
Accumulated Depreciation	-1,563,785.00
Automobiles & Lic Plate Equip	1,538,260.61
Equipment	965,914.36
Furniture and Equipment	32,014.84
Total Fixed Assets	972,404.81
TOTAL ASSETS	2,569,482.88
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	467,345.79
Total Accounts Payable	467,345.79
Credit Cards	
Citi CC-Darrenxxxx3538	5,057.53
Total Credit Cards	5,057.53
Other Current Liabilities	
Curr Portion of Long Term Debt	143,207.00
Due 401K Plan-Withheld from P/R	-10,458.68
Payroll Liabilities	75.95
Prior Payroll Taxes Due	
Prior IRS 2010 P/R Tx Due	27,020.28
Prior IRS 2011-1st P/R Tax Due	18,772.54
Prior IRS 2011-3rd P/R Tax Due	72,844.72
Prior IRS 2011-4th P/R Tax Due	23,262.61
Total Prior Payroll Taxes Due	141,900.15
Total Other Current Liabilities	274,724.42
Total Current Liabilities	747,127.74
Long Term Liabilities	
Less Cur Port of Long Term Debt	-143,207.00
N/P - GE Capital (946.80)	32,491.76

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2:53 PM

02/24/16

Accrual Basis

Superior Pavement Markings
Balance Sheet
As of December 31, 2015

	Dec 31, 15
N/P - Hitachi Capital (923.29)	28,881.21
N/P - Peoples United (8,268.00)	382,531.45
N/P Ally 872.51	41,495.88
N/P Citiboan LOC 6468	-768.61
N/P Hitachi 1172.04/Mo	36,596.26
N/P Hitachi 1596.39/Mo	25,303.46
N/P Toyota Fin. \$668.01	1,099.90
N/P U S Bank 2837.00/Mo	72,091.22
N/P U S Bank 9686.75/Mo	247,204.06
Total Long Term Liabilities	723,719.59
Total Liabilities	1,470,847.33
Equity	
Capital Stock	250.00
Distributions	
Distribution-John	-131,299.54
Distribution-Darren	-181,991.39
Distributions - Other	10,000.00
Total Distributions	-303,290.93
Retained Earnings	1,030,026.97
Net Income	362,616.61
Total Equity	1,089,602.65
TOTAL LIABILITIES & EQUITY	<u>2,560,449.98</u>

2:54 PM
02/24/16

Superior Pavement Markings A/P Aging Summary As of December 31, 2015

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
3M	0.00	1,614.63	3,159.01	0.00	0.00	4,773.64
Abrasive Blasting	0.00	0.00	0.00	1,140.00	0.00	1,140.00
AGC Of California	0.00	0.00	3,625.04	0.00	0.00	3,625.04
American Rentals	0.00	1,246.43	1,791.03	1,288.38	39.67	4,365.51
American Traffic Products Inc.	0.00	45,445.27	48,278.93	122,850.39	49,729.43	266,304.02
ARCO Business Solutions	0.00	3,855.93	3,735.00	0.00	0.00	7,590.93
Castle IT Solutions	0.00	2,785.52	0.00	0.00	0.00	2,785.52
Century Sweeping, Inc.	0.00	2,410.00	7,005.00	0.00	0.00	9,415.00
Clayson, Mann, Yaeger & Hanson	0.00	700.00	0.00	0.00	0.00	700.00
Crown Technology, LLC	0.00	0.00	0.00	0.00	2,686.81	2,686.81
GE Capital	0.00	955.64	0.00	0.00	0.00	955.64
Hose-Man, Inc.	0.00	19.68	76.12	0.00	0.00	95.80
Incompli, Inc	0.00	850.00	0.00	0.00	0.00	850.00
International Sweeping, Inc.	0.00	1,495.00	0.00	0.00	0.00	1,495.00
John Soldat	0.00	0.00	4,800.00	0.00	0.00	4,800.00
JP Striping - Vendor	0.00	0.00	0.00	0.00	5,248.29	5,248.29
MRL Equipment Company, Inc.	0.00	-625.00	0.00	0.00	0.00	-625.00
Mutual Propane	0.00	96.68	0.00	0.00	0.00	96.68
Napa-Los Alamitos	123.92	450.73	1,163.73	178.78	0.00	1,917.16
People's United Equipment Finance Corp	0.00	8,681.40	0.00	0.00	0.00	8,681.40
Pinnacle Surety	0.00	0.00	10,691.00	9,255.00	0.00	19,946.00
S.C. Signs & Supplies	0.00	12,020.74	29,425.63	16,542.02	33,033.04	91,021.43
SC Fuels	3,122.32	7,355.23	0.00	0.00	-1,173.85	9,303.70
Ten Ton Truck Center	0.00	0.00	494.32	0.00	0.00	494.32
Tifco Industries	0.00	284.91	191.00	0.00	0.00	475.91
Trinity Diversified, Inc.	0.00	950.17	0.00	0.00	0.00	950.17
Venco Power Sweeping Inc	0.00	0.00	1,045.00	0.00	0.00	1,045.00
Verizon	0.00	252.16	0.00	0.00	0.00	252.16
Verizon Wireless	0.00	664.34	0.00	0.00	0.00	664.34
Vista Paints	0.00	6,964.92	371.37	177.39	-11.45	7,502.23
VVS of Orange County	0.00	0.00	0.00	0.00	-43.42	-43.42
Waterblasting Technologies	0.00	2,469.24	8,528.57	1,441.86	5,425.74	17,865.41
TOTAL	3,246.24	100,943.62	124,380.75	152,873.82	94,934.26	476,378.69

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Superior Pavement Markings A/R Aging Summary As of December 31, 2015

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
A Cone Zone Traffic Control	2,488.00	0.00	0.00	0.00	0.00	2,488.00
Alabbasi Construction	1,634.00	7,756.75	0.00	3,768.75	0.00	13,159.50
All American Asphalt	92,019.65	103,492.39	108,944.93	134,310.22	126,723.29	565,490.48
Aramexx Construction Group Inc.	0.00	0.00	0.00	12,925.00	0.00	12,925.00
Aviation Striping	0.00	0.00	0.00	0.00	22,885.09	22,885.09
Balfour Beatty Rail	0.00	0.00	11,136.52	0.00	0.00	11,136.52
Bannanoun Engineering	0.00	0.00	0.00	0.00	4,000.00	4,000.00
Belco	0.00	0.00	3,588.37	0.00	0.00	3,588.37
Blois Construction	10,814.04	4,501.80	33,788.16	0.00	3,604.15	52,708.15
CA Rasmussen	0.00	0.00	2,555.50	0.00	7,723.50	10,279.00
California Professional Services	0.00	0.00	0.00	0.00	3,517.20	3,517.20
California Professional Engineering	0.00	0.00	0.00	3,840.22	0.00	3,840.22
City of Downey*	4,682.00	0.00	0.00	0.00	0.00	4,682.00
City of Duarte	0.00	0.00	427.20	0.00	0.00	427.20
City of Irvine	0.00	38,524.61	37,978.15	0.00	0.00	76,502.76
City of Los Alamitos	0.00	1,425.60	0.00	0.00	0.00	1,425.60
City of Paramount	0.00	5,213.00	0.00	0.00	0.00	5,213.00
City of Santa Monica	0.00	0.00	6,504.50	0.00	0.00	6,504.50
City of South Pasadena*	0.00	0.00	0.00	0.00	3,100.00	3,100.00
City of Stanton*	0.00	2,888.00	0.00	0.00	0.00	2,888.00
City of Westminster	0.00	0.00	3,230.00	3,594.00	0.00	6,824.00
CP Construction Company Inc.	0.00	2,501.73	0.00	0.00	0.00	2,501.73
CS Legacy Construction Company	0.00	2,445.30	0.00	2,829.19	0.00	5,274.49
Cuesta Construction Co.	0.00	2,005.00	0.00	0.00	0.00	2,005.00
Doug Martin	0.00	0.00	260.00	0.00	0.00	260.00
EAR Engineering Construction	0.00	3,624.00	0.00	0.00	0.00	3,624.00
EC Construction Company	0.00	1,849.50	9,311.20	1,049.05	0.00	12,209.75
Ed Grush General Contractor, Inc.	0.00	0.00	0.00	10,881.90	0.00	10,881.90
Excel Paving	0.00	0.00	59,877.31	34,134.47	9,995.70	104,007.48
GCI Construction	0.00	520.05	0.00	0.00	0.00	520.05
Gentry Brothers Corporation	0.00	6,013.69	26,361.61	1,069.49	278.95	33,723.74
GMC Engineering	0.00	6,721.72	2,357.78	1,297.90	0.00	10,377.40
Granite Construction	0.00	0.00	1,129.28	0.00	0.00	1,129.28
Griffith Company	0.00	0.00	-51.21	0.00	0.00	-51.21
Guzman Grading and Paving Corp.	0.00	0.00	0.00	0.00	4,465.00	4,465.00
John S. Meek Company Inc	0.00	0.00	3,286.62	0.00	1,008.22	4,295.84
JP Striping	0.00	0.00	0.00	5,500.00	58,685.44	64,185.44
Kana Pipeline	0.00	5,721.85	0.00	0.00	979.90	979.90
KEC Engineering	0.00	0.00	8,884.00	1,653.61	2,469.31	9,844.77
Marathon General	0.00	0.00	0.00	0.00	0.00	8,884.00
Metro Builders & Engineering Group	0.00	0.00	8,162.20	0.00	443.15	443.15
Millie and Severson General Contractors	0.00	0.00	0.00	0.00	6,289.20	6,289.20
NPG Corporation	12,383.82	0.00	11,175.00	7,781.00	0.00	14,451.40
Paulus Engineering	0.00	3,151.00	14,311.75	0.00	383.70	17,846.45
Pavement Coatings	0.00	-42,289.25	80,936.44	0.00	1,179.41	39,826.60
PCI	0.00	6,400.00	0.00	0.00	0.00	6,400.00
PTM Engineering	0.00	209.90	0.00	0.00	0.00	209.90

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**Superior Pavement Markings
A/R Aging Summary
As of December 31, 2015**

	Current	1 - 30	31 - 60	61 - 90	> 90	TOTAL
R.C. Becker & Son, Inc.	0.00	0.00	0.00	564.54	3,001.17	3,565.71
Ramcon Industries, Inc	0.00	2,432.00	0.00	1,675.04	0.00	4,107.04
Ramona Inc.	0.00	0.00	5,286.00	0.00	0.00	5,286.00
RJ Noble	0.00	0.00	15,930.55	0.00	1,840.65	17,771.20
Romero General Construction	0.00	0.00	0.00	0.00	235.00	235.00
Sedano Traffic Line Striping	0.00	0.00	0.00	0.00	4,133.00	4,133.00
Sequel Contractors	0.00	0.00	11,005.79	4,011.92	25,713.23	40,730.94
Shawnan	0.00	40,119.37	3,325.00	0.00	291.25	43,735.62
Skanska - Traylor - Shea a Joint Venture	0.00	0.00	47.50	2,493.75	0.00	2,541.25
Southcoast Striping	0.00	0.00	0.00	2,641.00	0.00	2,641.00
Steiny and Company, Incorporated	0.00	7,175.45	8,816.00	0.00	2,448.20	18,439.65
Sully-Miller Contracting Co.	0.00	14,116.52	6,165.12	2,509.20	481.70	23,272.54
Surface Prep & Maintenance	0.00	10,750.00	23,725.64	0.00	0.00	34,475.64
Toro Enterprises	0.00	0.00	0.00	0.00	4,633.28	4,633.28
Unique Performance Construction, Inc.	0.00	0.00	0.00	0.00	5,403.60	5,403.60
United Paving	3,915.00	0.00	4,629.00	1,456.00	0.00	10,000.00
Vasilij Construction	0.00	0.00	3,713.40	0.00	0.00	3,713.40
W.A. Rasic Construction	0.00	0.00	1,736.00	0.00	2,825.00	4,561.00
Zusser Company	0.00	2,735.00	0.00	0.00	0.00	2,735.00
TOTAL	127,936.51	240,004.98	518,535.31	239,986.25	308,738.29	1,435,201.34

AIA[®] Document A310[™] – 2010

Bid Bond

CONTRACTOR:

(Name, legal status and address)

Superior Pavement Markings, Inc.
5312 Cypress Street
Cypress, CA 90630

SURETY:

(Name, legal status and principal place of business)

United Fire & Casualty Company
P. O. Box 73909
Cedar Rapids, IA 52407-3909

OWNER:

(Name, legal status and address)

City of Costa Mesa
2300 Placentia Avenue,
Costa Mesa, CA 92627

BOND AMOUNT: (10%) Ten percent of the attached bid amount

PROJECT:

(Name, location or address, and Project number, if any)

IFB no. 16-29 / Street Striping & Thermoplastic Markings

Project Number, if any: 16-29

This document has important legal consequences. Consultation with an attorney is encouraged with respect to its completion or modification

Any singular reference to Contractor, Surety, Owner or other party shall be considered plural where applicable.

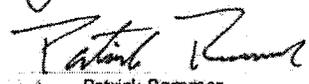
The Contractor and Surety are bound to the Owner in the amount set forth above, for the payment of which the Contractor and Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, as provided herein. The conditions of this Bond are such that if the Owner accepts the bid of the Contractor within the time specified in the bid documents, or within such time period as may be agreed to by the Owner and Contractor, and the Contractor either (1) enters into a contract with the Owner in accordance with the terms of such bid, and gives such bond or bonds as may be specified in the bidding or Contract Documents, with a surety admitted in the jurisdiction of the Project and otherwise acceptable to the Owner, for the faithful performance of such Contract and for the prompt payment of labor and material furnished in the prosecution thereof; or (2) pays to the Owner the difference, not to exceed the amount of this Bond, between the amount specified in said bid and such larger amount for which the Owner may in good faith contract with another party to perform the work covered by said bid, then this obligation shall be null and void, otherwise to remain in full force and effect. The Surety hereby waives any notice of an agreement between the Owner and Contractor to extend the time in which the Owner may accept the bid. Waiver of notice by the Surety shall not apply to any extension exceeding sixty (60) days in the aggregate beyond the time for acceptance of bids specified in the bid documents, and the Owner and Contractor shall obtain the Surety's consent for an extension beyond sixty (60) days.

If this Bond is issued in connection with a subcontractor's bid to a Contractor, the term Contractor in this Bond shall be deemed to be Subcontractor and the term Owner shall be deemed to be Contractor.

When this Bond has been furnished to comply with a statutory or other legal requirement in the location of the Project, any provision in this Bond conflicting with said statutory or legal requirement shall be deemed deleted herefrom and provisions conforming to such statutory or other legal requirement shall be deemed incorporated herein. When so furnished, the intent is that this Bond shall be construed as a statutory bond and not as a common law bond.

Signed and sealed this 24th day of February, 2016


(Witness) Beto Diaz


(Witness) Patrick Rammer

Superior Pavement Markings, Inc.

(Principal)

(Title)

United Fire & Casualty Company

(Surety)

(Title) Stephanie Hoang, Attorney-in-Fact

init.

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CALIFORNIA ALL-PURPOSE ACKNOWLEDGEMENT

Civil Code 1189

A Notary Public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached, and not the truthfulness, accuracy, or validity of that document.

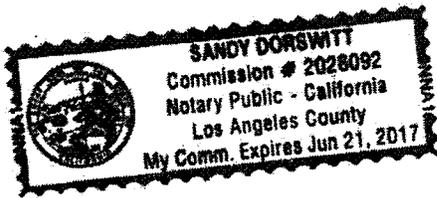
STATE OF CALIFORNIA

COUNTY OF ORANGE



On February 25, 2016 before me, Sandy Dorswitt, personally appeared Darren Veltz

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature (s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal

Signature Sandy Dorswitt
Sandy Dorswitt, Notary Public

Notary Seal

OPTIONAL

Description of Attached Document

Title or Type of Document: Bid Bond

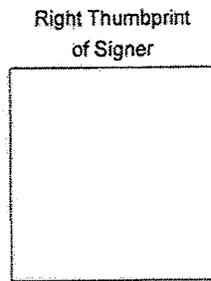
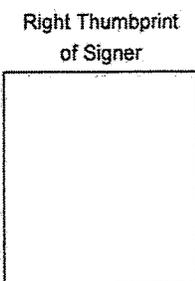
Document Date: February 25, 2016 Number of Pages: 1

Signer(s) Other Than Named Above: Stephanie Hoang & Patrick Rammer

Capacity(ies) Claimed by Signer(s):

Signer's Name Darren Veltz Signer's Name _____

- | | |
|---|---|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Individual |
| <input checked="" type="checkbox"/> Corporate Officer – Title(s) <u>Owner/Secretary</u> | <input type="checkbox"/> Corporate Officer – Title(s) _____ |
| <input type="checkbox"/> Partner – Limited/General _____ | <input type="checkbox"/> Partner – Limited/General _____ |
| <input type="checkbox"/> Attorney In Fact | <input type="checkbox"/> Attorney In Fact |
| <input type="checkbox"/> Trustee | <input type="checkbox"/> Trustee |
| <input type="checkbox"/> Guardian or Conservator | <input type="checkbox"/> Guardian or Conservator |
| <input type="checkbox"/> Other | <input type="checkbox"/> Other |



Signer is Representing: Superior Pavement Markings, Inc.

CALIFORNIA ALL-PURPOSE ACKNOWLEDGMENT

CIVIL CODE 1189

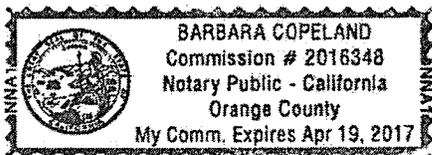
A notary public or other officer completing this certificate verifies only the identity of the individual who signed the document to which this certificate is attached and not the truthfulness, accuracy, or validity of that document.

State of California)

County of Orange)

On 2/24/16 before me, Barbara Copeland, Notary Public,
personally appeared Stephanie Hoang
Name(s) of Signer(s)

who proved to me on the basis of satisfactory evidence to be the person(s) whose name(s) is/are subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their authorized capacity(ies), and that by his/her/their signature(s) on the instrument the person(s), or the entity upon behalf of which the person(s) acted, executed the instrument.



Place Notary Seal Above

I certify under PENALTY OF PERJURY under the laws of the State of California that the foregoing paragraph is true and correct.

WITNESS my hand and official seal.

Signature: Barbara Copeland
Signature of Notary Public

OPTIONAL

Though the information below is not required by law, it may prove valuable to persons relying on the document and could present fraudulent and reattachment of this form to another document.

Description of Attached Document

Type or Title of Document: _____

Document Date: _____ Number of Pages: _____

Signer(s) Other Than Named Above: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: Stephanie Hoang

- Individual
- Corporate Officer - Title(s): _____
- Partner: Limited General
- Attorney in Fact
- Trustee
- Guardian or Conservator
- Other: _____

Signer Is Representing: _____

Capacity(ies) Claimed by Signer(s)

Signer's Name: _____

- Individual
- Corporate Officer - Title(s): _____
- Partner: Limited General
- Attorney in Fact
- Trustee
- Guardian or Conservator
- Other: _____

Signer Is Representing: _____



UNITED FIRE & CASUALTY COMPANY, CEDAR RAPIDS, IA
 UNITED FIRE & INDEMNITY COMPANY, WEBSTER, TX
 FINANCIAL PACIFIC INSURANCE COMPANY, ROCKLIN, CA
 CERTIFIED COPY OF POWER OF ATTORNEY
 (original on file at Home Office of Company - See Certification)

Inquiries: Surety Department
 118 Second Ave SE
 Cedar Rapids, IA 52401

KNOW ALL PERSONS BY THESE PRESENTS, That UNITED FIRE & CASUALTY COMPANY, a corporation duly organized and existing under the laws of the State of Iowa; UNITED FIRE & INDEMNITY COMPANY, a corporation duly organized and existing under the laws of the State of Texas; and FINANCIAL PACIFIC INSURANCE COMPANY, a corporation duly organized and existing under the laws of the State of California (herein collectively called the Companies), and having their corporate headquarters in Cedar Rapids, State of Iowa, does make, constitute and appoint JENNIFER GREIROOD OF MERIDIAN, ID; OR ERIC LOWEY, OR MARK RICHARDSON, OR STEPHANIE HOANG, OR SHAWN BLUME, KEVIN CATHCART, ALL INDIVIDUALLY OF COSTA MESA CA

their true and lawful Attorney(s)-in-Fact with power and authority hereby conferred to sign, seal and execute in its behalf all lawful bonds, undertakings and other obligatory instruments of similar nature provided that no single obligation shall exceed \$50,000,000.00 and to bind the Companies thereby as fully and to the same extent as if such instruments were signed by the duly authorized officers of the Companies and all of the acts of said Attorney, pursuant to the authority hereby given and hereby ratified and confirmed.

The Authority hereby granted is continuous and shall remain in full force and effect until revoked by UNITED FIRE & CASUALTY COMPANY, UNITED FIRE & INDEMNITY COMPANY, AND FINANCIAL PACIFIC INSURANCE COMPANY.

This Power of Attorney is made and executed pursuant to and by authority of the following bylaw duly adopted on May 15, 2013, by the Boards of Directors of UNITED FIRE & CASUALTY COMPANY, UNITED FIRE & INDEMNITY COMPANY, and FINANCIAL PACIFIC INSURANCE COMPANY.

"Article VI - Surety Bonds and Undertakings"

Section 2, Appointment of Attorney-in-Fact. "The President or any Vice President, or any other officer of the Companies may, from time to time, appoint by written certificates attorneys-in-fact to act in behalf of the Companies in the execution of policies of insurance, bonds, undertakings and other obligatory instruments of like nature. The signature of any officer authorized hereby, and the Corporate seal, may be affixed by facsimile to any power of attorney or special power of attorney or certification of either authorized hereby; such signature and seal, when so used, being adopted by the Companies as the original signature of such officer and the original seal of the Companies, to be valid and binding upon the Companies with the same force and effect as though manually affixed. Such attorneys-in-fact, subject to the limitations set forth in their respective certificates of authority shall have full power to bind the Companies by their signature and execution of any such instruments and to attach the seal of the Companies thereto. The President or any Vice President, the Board of Directors or any other officer of the Companies may at any time revoke all power and authority previously given to any attorney-in-fact.

IN WITNESS WHEREOF, the COMPANIES have each caused these presents to be signed by its vice president and its corporate seal to be hereto affixed this 7th day of August, 2014

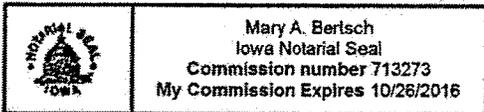
UNITED FIRE & CASUALTY COMPANY
 UNITED FIRE & INDEMNITY COMPANY
 FINANCIAL PACIFIC INSURANCE COMPANY

By: *Dennis J. Richmann* Vice President



State of Iowa, County of Linn, ss:
 On 7th day of August, 2014, before me personally came Dennis J. Richmann

to me known, who being by me duly sworn, did depose and say; that he resides in Cedar Rapids, State of Iowa; that he is a Vice President of UNITED FIRE & CASUALTY COMPANY, a Vice President of UNITED FIRE & INDEMNITY COMPANY, and a Vice President of FINANCIAL PACIFIC INSURANCE COMPANY the corporations described in and which executed the above instrument; that he knows the seal of said corporations; that the seal affixed to the said instrument is such corporate seal; that it was so affixed pursuant to authority given by the Board of Directors of said corporations and that he signed his name thereto pursuant to like authority, and acknowledges same to be the act and deed of said corporations.



Mary A Bertsch
 Notary Public
 My commission expires: 10/26/2016

I, David A. Lange, Secretary of UNITED FIRE & CASUALTY COMPANY and Assistant Secretary of UNITED FIRE & INDEMNITY COMPANY, and Assistant Secretary of FINANCIAL PACIFIC INSURANCE COMPANY, do hereby certify that I have compared the foregoing copy of the Power of Attorney and affidavit, and the copy of the Section of the bylaws and resolutions of said Corporations as set forth in said Power of Attorney, with the ORIGINALS ON FILE IN THE HOME OFFICE OF SAID CORPORATIONS, and that the same are correct transcripts thereof, and of the whole of the said originals, and that the said Power of Attorney has not been revoked and is now in full force and effect.

In testimony whereof I have hereunto subscribed my name and affixed the corporate seal of the said Corporations
 this 24th day of February, 2016



By: *David A. Lange*
 Secretary, UF&C
 Assistant Secretary, UF&I/FPIC

Questions & Answers

IFB# 16-29

STREET STRIPING & THERMOPLASTIC MARKINGS

1. Will there be a need for a Bid Bond? Yes
2. Will the low bidder be required to supply a labor, material & Performance Bond? Yes

A handwritten signature in black ink, consisting of a large, stylized 'D' followed by a period, a 'V', and a '2'.