



Tree Care Professionals Serving Communities Who Care About Trees

www.WCAINC.com

June 22, 2016

City of Costa Mesa
ATTN: Bruce Hartley, Maintenance Services Manager
P.O. Box 1200
Costa Mesa, CA 92628-1200

RE: Tree Maintenance Services

Dear Mr. Hartley,

With this fiscal year coming to a close, West Coast Arborists, Inc. would like to take a moment to thank you and the City for another successful year. Together we have worked diligently to ensure that our mutual goal of improving the City's urban forest is being achieved each day.

The purpose of this letter is to express our interest in continuing with the agreement for an additional year with a slight increase in cost. Over the course of the year, the cost of operating has continued to increase particularly in labor, with the latest prevailing wage determination. For this reason, we respectfully request a cost adjustment of 1.5% based on the Consumer Price Index (CPI) for the Los Angeles-Orange-Riverside region. Attached for your review is our proposed Schedule of Compensation for 2016-2017.

We appreciate your consideration in this matter. We look forward to continuing our successful business relationship. Should you have any questions or require additional information, please do not hesitate to call me at (800) 521-3714.

Sincerely,

Victor M. Gonzalez
Vice President, Marketing

City of Costa Mesa

Proposed Schedule of Compensation for FY16-17

Tree Maintenance & Various Services provided by West Coast Arborists, Inc.

ITEM	DESCRIPTION	UNIT	CURRENT UNIT PRICES	PROPOSED UNIT PRICES
1	Grid Pruning	Each	\$ 46.00	\$ 46.70
2	Full Prune 0-6 DSH	Each	\$ 38.00	\$ 38.60
3	Full Prune 7-12 DSH	Each	\$ 58.00	\$ 58.90
4	Full Prune 13-18 DSH	Each	\$ 58.00	\$ 58.90
5	Full Prune 19-24 DSH	Each	\$ 58.00	\$ 58.90
6	Full Prune 25-30 DSH	Each	\$ 98.00	\$ 99.50
7	Full Prune 31-36 DSH	Each	\$ 98.00	\$ 99.50
8	Full Prune > 36 DSH	Each	\$ 98.00	\$ 99.50
9	Crown restoration/Crown reduction	Each	\$ 148.00	\$ 150.20
10	Clearance Pruning 0-6 DSH	Each	\$ 28.00	\$ 28.40
11	Clearance Pruning 7-12 DSH	Each	\$ 38.00	\$ 38.60
12	Clearance Pruning 13-18 DSH	Each	\$ 38.00	\$ 38.60
13	Clearance Pruning 19-24 DSH	Each	\$ 38.00	\$ 38.60
14	Clearance Pruning 25-30 DSH	Each	\$ 58.00	\$ 58.90
15	Clearance Pruning 31-36 DSH	Each	\$ 58.00	\$ 58.90
16	Clearance Pruning > 36 DSH	Each	\$ 58.00	\$ 58.90
17	Prune Date Palm	Each	\$ 98.00	\$ 99.50
18	Date Palm Trunk Cleaning	Each	\$ 190.00	\$ 192.85
19	Prune Fan Palm	Each	\$ 48.00	\$ 48.75
20	Fan Palm Trunk Cleaning	Each	\$ 190.00	\$ 192.85
21	Prune all other Palms	Each	\$ 48.00	\$ 48.70
22	Tree & Stump Removal 0-6 DSH	Inch	\$ 15.00	\$ 15.25
23	Tree & Stump Removal 7-12 DSH	Inch	\$ 15.00	\$ 15.25
24	Tree & Stump Removal 13-24 DSH	Inch	\$ 20.00	\$ 20.30
25	Tree & Stump Removal >25 DSH	Inch	\$ 20.00	\$ 20.30
26	Tree & Stump Removal 0-12 DSH - Milled	Inch	\$ 20.00	\$ 20.30
27	Tree & Stump Removal over 13" DSH - Milled	Inch	\$ 35.00	\$ 35.50
28	Stump Grinding	Inch	\$ 8.00	\$ 8.10
29	Plant 15 Gallon Tree	Each	\$ 100.00	\$ 101.50
30	Plant 24" Box Tree	Each	\$ 225.00	\$ 228.40
31	Plant 36" Box Tree	Each	\$ 750.00	\$ 761.25
32	Plant 48" Box Tree	Each	\$ 1,500.00	\$ 1,522.50
33	Plant Fan Palm BTH	Foot	\$ 150.00	\$ 152.25
34	Plant Fan Palm 10-30 BTH	Each	\$ 2,500.00	\$ 2,537.50
35	Root Pruning & installation of 12" root barrier	Foot	\$ 7.00	\$ 7.10
36	Root Pruning & installation of 18" root barrier	Foot	\$ 15.00	\$ 15.25
37	Root Pruning & installation of 12-30" root barrier	Foot	\$ 20.00	\$ 20.30
38	Crew Rental - per man	Man Hour	\$ 50.00	\$ 50.75
39	Day Rate Service Crew	Day	\$ 1,200.00	\$ 1,218.00
40	Watering/Small Tree Care	Day	\$ 475.00	\$ 482.10
41	Emergency Response - 7am-5pm (3 men)	Man Hour	\$ 150.00	\$ 152.25
42	Emergency Response - after hrs (3 men)	Hour	\$ 240.00	\$ 243.60
43	ISA Certified Arborist	Hour	\$ 120.00	\$ 121.80

Current prices have been in effect since 2013.

Proposed prices reflect a 1.5% increase based on the latest CPI for the LA-Orange-Riverside region.