ATTACHMENT 3

MARINA®
Still Growing

Landscape Construction • Maintenance
Erosion Control • Landscape Architecture

Parks and Landscape Maintenance Services: Business Proposal
RFP# 16-39
Due: July 13, 2016 at 2:00pm

Prepared by: Nancy Arredondo - Estimating
Marina Landscape Maintenance, Inc. – 1900 S. Lewis St., Anaheim, CA 92805
T: (714)939-6600 DD: (714)620-7291 E: narredondo@marinaco.com

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RFP 16-39.C00921

VENDOR APPLICATION FORM
FOR
RFP No. 16-39 LANDSCAPE MAINTENANCE

TYPE OF APPLICANT: [X] NEW [ ] CURRENT VENDOR

Legal Contractual Name of Corporation: Marina Landscape Maintenance, Inc.

Contact Person for Agreement: Darin Sherlock

Corporate Mailing Address: 3707 W. Garden Grove Blvd. (corporate)

City, State and Zip Code: Orange, CA 92868

E-Mail Address: dsherlock@marinaco.com

Phone: (714)704-0421 Fax: (714)935-1199

Contact Person for Proposals: Nancy Arredondo

Title: Estimator/Design E-Mail Address: narredondo@marinaco.com

Business Telephone: (714)939-6600 Business Fax: (714)935-1199

Is your business: (check one)

[ ] NON PROFIT CORPORATION [X] FOR PROFIT CORPORATION

Is your business: (check one)

[X] CORPORATION [ ] LIMITED LIABILITY PARTNERSHIP

[ ] INDIVIDUAL [ ] SOLE PROPRIETORSHIP

[ ] PARTNERSHIP [ ] UNINCORPORATED ASSOCIATION

RFP 16-39.C00921

Names & Titles of Corporate Board Members
(Also list Names & Titles of persons with written authorization/resolution to sign contracts)

Names	Title	Phone
Robert B. cowan	President	(714)936-6600
Teri Nguyen	CEO	(714)936-6600
Ali Tavakoli	Vice President	(714)936-6600

Federal Tax Identification Number: 46-5758895

City of Costa Mesa Business License Number: We Will Obtain Upon Award

(If none, you must obtain a Costa Mesa Business License upon award of contract.)

City of Costa Mesa Business License Expiration Date: n.a.

Cover Letter

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July 11, 2016

To Whom It May Concern:

Thank you for the opportunity to submit our proposal to the City of Costa Mesa regarding Parks and Landscape Maintenance Services due to the City Clerk's Office on July 13, 2016 @ 2:00 pm. Enclosed in this documentation is proposed pricing of recurring landscape maintenance work; **valid from July 1, 2017 thereon**, and to be performed for the following Service Areas.

- Parkways & Medians
- Fire Stations
- Miscellaneous Areas
- Parks & Facilities
- Sports Fields

- Turf Management, shrub management, tree management, parks management, sports field management, chemical application, weed & disease control, rodent control, management of irrigation system, and general cleanup and maintenance.

Per the Scope of Work provided by the City of Costa Mesa, Marina Landscape Maintenance, Inc. will perform various maintenance services with the following approach and strategies taken into consideration:

Availability and Communication:
All of Marina supervisors and foremen carry cell phones to take any calls throughout the day. At no point during the working day is communication cut-off between the field and office staff. This gives our maintenance department the ability to handle issues or emergencies and allow us to keep all of our properties in pristine condition. Our foremen utilize Apple iPads to map/track a site's attributes, and track personnel data, payroll, work order assignments, and e-mail communications. We believe that this effort will allow Marina to more efficiently handle the day-to-day efforts of our entire staff, and provide an exceptional level of customer service to our clients.

The key Personnel assigned to this project will be as follows:

- Marty Stowell - President Maintenance and Operations
- Darin Sherlock - Maintenance Operations Manager
- Verenice Acosta - Office Manager
- Jose Contreras - Superintendent

Cover Letter (continued)

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During the Bidding Process all questions and concerns may be referred to Darin Sherlock, by phone at (714) 704-0421 or via email at dsherlock@marinaco.com

Work Schedule Flexibility:
Marina's supervisor will stay in constant contact with the contract manager should any conditions change, and he will be diligent in making contact within two hours notice of any non emergency work orders submitted to us. Marina has an on-call crew that handles extra work for all our current projects. These people will fill in if the need arises where there is an unscheduled absence or additions are made to the contract, thus providing experienced labor for the project, immediately. Examples of these are certified irrigators, certified arborists, certified pest control advisers and applicators, certified personnel in traffic control, etc. Marina's contractor license includes the A, B, C27, C36, C61, & D49.

About Marina:

Marina was founded in 1971 and specializes in large-scale landscape construction and maintenance projects throughout the western United States. Today, Marina is one of the 20 largest landscape and site development contractors in America. Marina employs over 700 trained landscape professionals. Our employees have an average of 15 years tenure with the company. We are competitively priced in all market segments.

Marina Landscape's financial stability can be supported by bank references and letters of good standing. We have a bonding capability of over 12 million dollars. Our company's reserves, give us the ability to hedge hard times should they arise.

Company Location and Contact Information:

Marina Landscape Maintenance, Inc. headquarters is located in 3707 W Garden Grove Blvd., Orange, CA 92868. We will be conducting the maintenance services for the City of Costa Mesa from the Anaheim branch in 1900 S. Lewis Ave., Anaheim, CA 92805. All laborers, foremen, superintendents, and management will be based out of this location.

Phone: (714) 939-6600
Fax: (714) 935-1199
Email: dsherlock@marinaco.com
Website: www.marinaco.com

Cover Letter (continued)

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Experience:

Marina is an award-winning landscape construction and maintenance contractor and recently received five (5) California Landscape Contractors Association beautification awards for the following maintenance projects:

Anaheim Resort District - public space in the city of Anaheim.
Anaheim Convention Center - public space in the city of Anaheim.
Riverside Community College - public space/educational in the city of Riverside (Construction and Maintenance)
Cucamonga Basin #6 - open space water quality and public grounds in the city of Upland (Construction and Maintenance)
Main Place Mall - retail/public space in the city of Santa Ana.

As President, I will be the person authorized to make commitments for the Company. In case of absence, urgent documents may also be signed by Ali Tavakoli (Vice-President) and Teri Nguyen (CFO).

Marina has always taken pride in helping the communities of Southern California look their best. We look forward to the opportunity to work with City of Costa Mesa on this particular project and others in the future.

Sincerely,

Robert B. Cowan
Marina Landscape Maintenance, Inc.
3707 W Garden Grove Blvd., Orange, CA 92868
T: (714) 939-6600, F: (714) 935-1199

Background and Project Summary

Background and Project Summary
Marina will perform all work in accordance therein the scope of work in Exhibit A of this RFP, and we will heavily rely on the customer for the set standards and the requirements met. Under the direction of the City's Director of Public Services and representatives we will make every effort to keep the City's landscape attributes safe, healthy and beautiful for residents and visitors. Our staff has various avenues of communication to help everybody exchange the information and get the work done; we also provide our customers with access to our online automated Work Order System.

To accomplish our goals of meeting the City's requirements and maintaining friendly landscapes for the public Marina will set forth an approach that includes:

Transition Plan, which includes meetings among the supervisors and City officials, initial inspections and documentations of sites, and a water audit.

During our ramp-up period, we will be inspecting all of the sites before assuming control of the work, creating any necessary punch-lists for deficiencies. After our initial inspection we developed the routes and discover the specific requirements of individual locations, which further allowed us to assign crews by size and specialty; this will also allow us to create priorities and assess any urgent goals for the project such as the irrigation upkeep. Once mobilized and an accurate assessment of the sites has been ascertained, our crews will commence their daily operations. We will have full-time crews who will be on-site eight hours per day, seven days per week including holidays.

Quality Services for the various types of facilities and public spaces. Such services include: sports field maintenance, general/detail landscape services, irrigation maintenance, pest control services, and public safety.

Prevention Plan guides our crews to follow BMPs, be aware of their surroundings when safety is a concern, keep conditions favorable for plants to stay healthy, provide weekly/monthly/annual services by following tailored schedules for this project.

Action Plan guides our crews to report to their supervisors when they come across items/events that need attention. In addition to our automated Work Order System we provide to our customers 24 hour emergency services which are best managed through our main office phone line, and which will forward directly to our On-Call Supervisor. (714)939-6600.

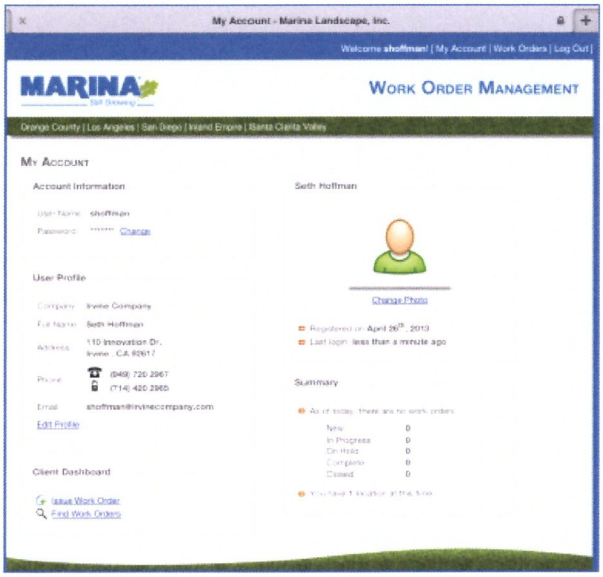
Work Order System
Marina will provide the City of Costa Mesa with a web-based trouble ticket reporting system which will allow constant communication and updates of work orders and repairs being handled on-site. This ticket reporting system ensures that all work orders get expedited with automatic email responses when the work order is closed. When the customer submits a work order through this venue a notice will go directly to the assigned Superintendent and he will make contact within a two (2) hour window. After a work order is completed, we confirm with the City that the work was completed in a professional manner to ensure nothing is overlooked. Any necessary documents will be provided accordingly. In addition to our web based work order system, our supervisors and foremen carry iphones and utilize Apple iPads to map/track a site's attributes track personnel data, payroll, work order assignments, and e-mail communications. We believe that this effort will allow Marina to more efficiently handle

Background and Project Summary (continued)

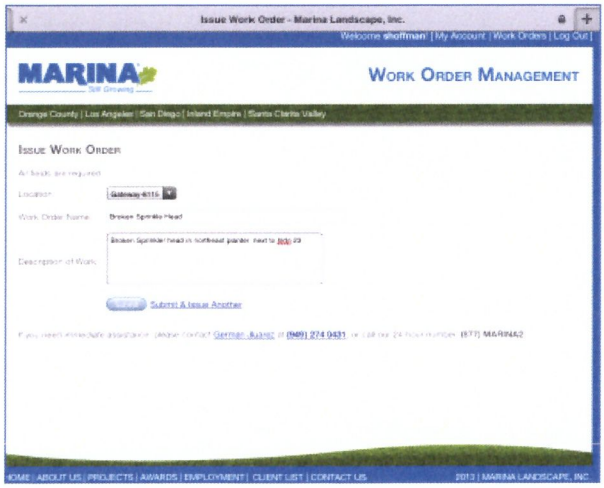
the day-to-day efforts of our entire staff and enables us to keep our projects in excellent condition for you. Concerns and issues can also be sent directly to Darin or Jose for immediate remediation. See pg14-15 for your selected team's profile.

The following attachments show samples of the screens you will encounter while using our automated work order system:

Work Order Management



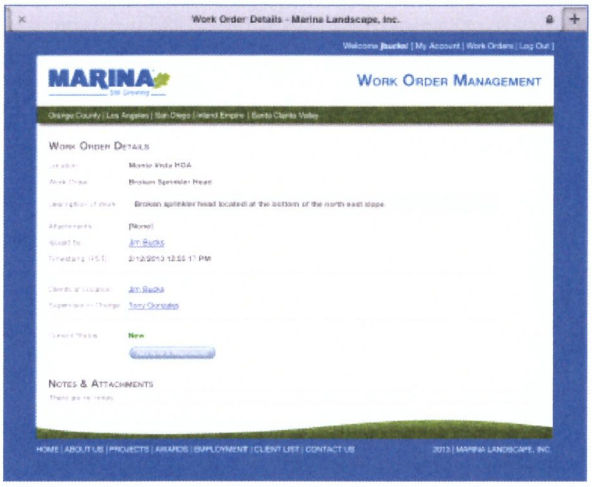
- Web-based system accesible from any web based device
- User-friendly Interface
- See all activity on website home page



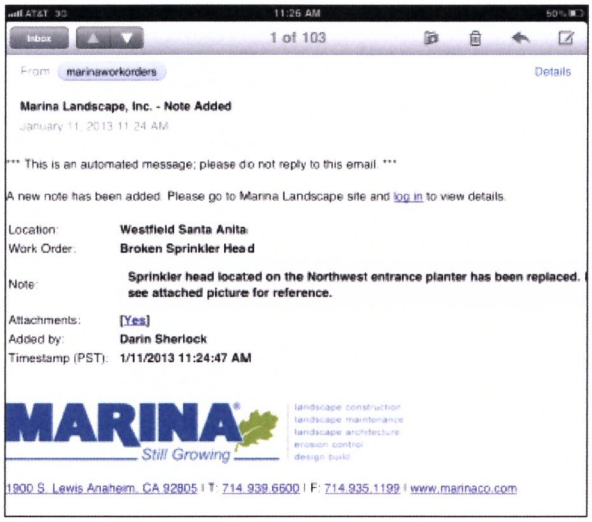
- Detailed tracking for each work order
- Each work order goes directly to supervision with the stamp for completion
- Allows client to manage from multiple locations

Background and Project Summary (continued)

Work Order Management



- System acknowledgement on each work order
- Shows current status of each work order
- Allows notes and attachments on each work order



- Email confirmation of completion for each work order
- Photo attachments showing completed work

Work Order Management

- Detailed reporting and tracking system
- Allows properties to print detailed reports of all work orders
- System can convert work orders to billable jobs

Methodology Section

Marina holds a current contractor's license with A, B, C27, C36, C61, and D49 categories and has certified personnel in pest control application, pest control advising, water management, arbor care, and more that will satisfy any of the City's needs that should arise.

Transition Plan
Marina will work with the City in advance to determine the current state of the districts to be taken over. Meetings will be scheduled as necessary between the City's representative and the project Supervisor and Foreman in order to start a constructive dialog that will carry over as the project is transitioned over from the departing contractor. A thorough initial inspection will be made and documented, with suggestions for improvement, as necessary. Any approved suggestions will be implemented upon the start of contract.

One of the first processes Marina implements on new contract is a water audit. Our water audit ensures that the irrigation system is running properly which will cut down on water costs, while making sure proper absorption is occurring in the plant soil. Darin Sherlock, along with our Maintenance Supervisor, Jose Contreras, will be visiting the job site to ensure all of the standards are being met. If needed, they will create punch-lists for the supervisor for anything that needs attention. Using this proactive method of control, we are able to keep our projects in excellent condition.

Marina's Quality Services
Marina is an award winning company because we take proactive steps to ensure that the quality of service is being met and exceeded. We understand the needs and challenges of city-wide landscape maintenance services because we have over 40years experience performing such work for various public facilities. For this project our Maintenance Manager Darin Sherlock will be overseeing our staff. He has over 18 years experience in the landscaping business and is part of and chairs many landscape committees throughout Southern California. Darin, along with our Maintenance Supervisor, Jose Contreras, will be visiting the job site frequently to ensure all of the standards are being met. When necessary, they will create punch-lists for the supervisor for anything that needs attention. Using this proactive method of control, we are able to keep our projects in excellent condition.

Sports Fields
Marina especially recognizes that the City's sports fields are a highly valued and highly trafficked landscape attribute for which we have well trained crews that do the work professionally, effectively, and beyond the expectations of those using these areas. We feel that with our past years' experience with sports fields, we will outperform all tasks set forth providing quality maintenance with a proactive approach and cost efficient manner. Marina possesses the knowledge, experience and management skills that set us apart from the rest. With our company's qualifications and resources we feel confident that our abilities will not be surpassed.

As well as being the only landscape contractor ever to receive the American General Contractor Award for the Design, Construction and Maintenance of San Diego State University's Track and Field built on the top deck of their parking structure. Please see below the following list of some of the other Sports Fields we have constructed and maintained in the recent years.

- The Home Depot Center, Carson, California
- Petco Park, San Diego, California

Methodology Section (continued)

- Raley Field, W. Sacramento, California
- Fresno Grizzlies Stadium, Fresno, California
- Sec Taylor Stadium, Des Moines, Iowa
- Menlo College Baseball Field, Atherton, California
- Polytechnic School, Pasadena, California
- City of Anaheim West Side Fields and Parks
- City of Rancho Palos Verdes Sports Fields and Parks
- B.P Arco Carson California Sports Field and Baseball Field
- Laguna Hills Community Park and Baseball Fields
- Little League Field of Champions San Bernardino Calif.

General Landscape Services
Mowing, blowing, hedging and trimming will be done once a week as per the contract specifications with the best practices and minimum disturbance to neighbors, visitors and facility staff. Marina recognizes that this is an important matter and will diligently oblige. To ensure that this is achieved we will rely on up-to-date scheduling and changes submitted by the City's representative.

Irrigation Services
We will be providing our expert irrigation technicians to ensure the plants are getting an adequate amount of water, and that watering clocks are set to the proper specifications. Our irrigation technicians recognize that water conservation is crucial to everyone and having an efficient water practice is the key to optimizing water usage. To ensure that this is achieved we will rely on approval by the city's representative for extras to repair the irrigation system within an appropriate time frame so we may take the necessary steps and responsibilities.

Weed and Pest Control
To ensure a healthy and well kept plant community, Marina will implement preventative measures and when the need arises will take active measures to ensure quality flora. Marina foremen are trained on a regular basis and will notify the Supervisor of any pest or disease that is present. We are always on the lookout for Target Pests, and seasons will always be a consideration.

Prevention consists of reducing stress on plants, as many of us know plants are more susceptible to damage and disease under stressful conditions thereby we provide proper pruning techniques, adequate moisture and a properly kept irrigation system, mulching, and in addition we will bring well sharpened and clean equipment to the facility.

When action is necessary QAL certified personnel will inspect, assess, and select proper chemicals and if possible recommend environmentally sound organic products for this purpose. On approval of the City our crew will proceed with proper application and certified personnel supervision.

Safety Practices
Safety is a priority at Marina Landscape Maintenance Inc. We currently have a safety rating of less than one. Our workers are very aware of their surroundings and participate in daily tailgate safety meetings. Every employee of Marina goes through a thorough safety training program at the beginning of their employment and our continuing education only strengthens those foundations. Safety training meetings are monthly, we hold meetings to learn emergency procedures every 2 months, and training on the company's policies every 6 month. When accidents have occurred, we re-enact the incident to

Methodology Section (continued)

educate other employees demonstrating how the accident occurred, and what we could do to prevent it from occurring again.

While on-site our employees will be equipped with gear that will protect them and others from being injured. This includes any goggles, gloves, hard toed-shoes, long-sleeves and pants, masks, hard-hats or reflective attire/equipment.

In regards to equipment handling, Marina trains all employees to know how to operate and work around all maintenance equipment. Employees learn signaling to a vehicle and wear the safety vest at all time while being in the surroundings of equipment or traffic. Public safety is heavily regulated. The supervisor will perform a pre-work walk through to identify any potential hazards; any found will be reported to the contractor. For any that pose immediate risk or hazard to the public, 911 will be contacted first, then the contractor. If any injury involving a member of the public occurs, 911 will be called, the site will be secured, and the contractor will be contacted.

Scheduling
Weekly Schedules will be submitted to the Contract Manager at the specified due date. They will include the maintenance date for each location and time slot. Any changes will be submitted to the Contract Manager five working days prior.

Yearly Maintenance Schedules are prepared at the onset of the contract for a yearly basis per the scope of work in Attachment A, therein the RFP and as defined by the City representative for specified tasks. Such tasks as fertilization, dethatch and aeration which have already been determined in the scope of work are added to the contract yearly outline. Marina remains flexible with the schedule to ensure that any other requests by the City can be accomplished.

The following attachments show samples of some common forms used by Marina:

Methodology Section (continued)

Yearly Maintenance Schedule

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		January	February	March	April	May	June	July	August	September	October	November	December
Check irrigation	2 X mo	2X	2X	2X	2X	2X	2X	2X	2X	2X	2X	2X	2X
Certified irrigation Specialist	2 X year				X						X		
Turf Fertilization	3 X year						X				X		
Turf Inspection for signs of pathogens	1 X month			X	X	X	X	X	X	X	X	X	X
Turf aeration	2 X year				X						X		
Turf- dethatching	1 X year									X			
Turf re-seeding	1 X year											X	
Trees- stakes & ties adjustmanet	2 X year				X						X		
Fuel modification	1 X year				X								
Hardscape Management: sidewalks, street drains & plazas walkways	1 X week	4X	4X	4X	[illegible]	X	4X	4X	4X	4X	4X	4X	4X
Down drains	1 X week, after any rain event & as needed during storm	4X	4X	4X	4X	4X	[illegible]	4X	4X	4X	4X	4X	4X
Inspection of swales	8 X year	X	X	X		X	[illegible]		X		X	X	X
Drain Basins	1 X quarter, after any rain event & as needed during storm		X				X				X		
Tree Trimming: if awarded in contract										X	X		
Fertilization of Trees	3 X year		X				X				X		
Fertilization of Shrubs and Groundcover	1 X quarter		X				X				X		
Weed Abatement: Pre-emergent herbacide	2 X year				X						X		
Weed Abatement: Broadleaf control	6 X year	X		X		X		X		X		X	
Pest Control- Rodent & Wildlife assessment	1 X quarter	X			X			X			X		

Example

Maintenance Schedule Map

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WEEKLY MAINTENANCE
- Common Areas

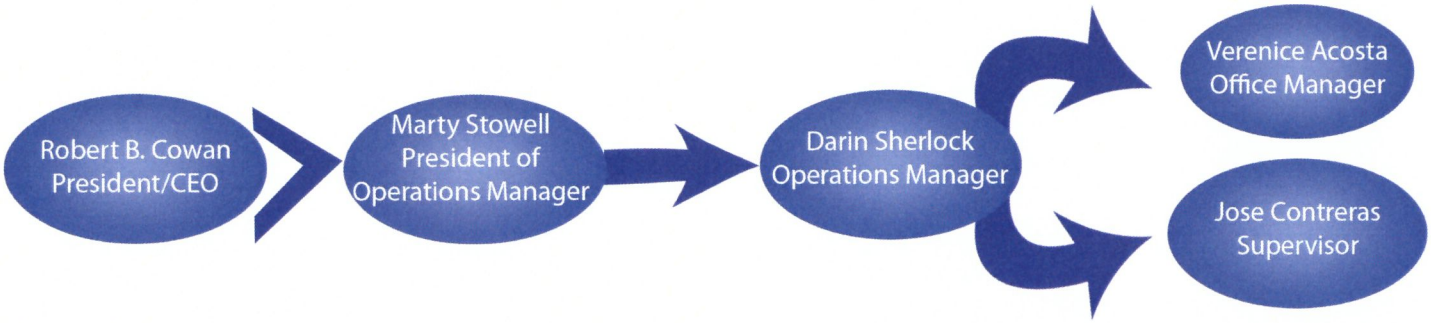
MONTHLY MAINTENANCE
- Week 1 Rotation
- Week 2 Rotation
- Week 3 Rotation
- Week 4 Rotation

QUARTERLY MAINTENANCE
- Drain Basins

* This plan is an estimate, maintenance is subject to change upon award of contract.

Staffing/Qualifications

The project organization and the communication roads between the personnel assigned to the project are exemplified in the following chart:



The following Marina Landscape Maintenance, Inc. employees are the key personnel that will be involved with decision and execution of the Park Maintenance Services. Foremen, laborers, and irrigation technicians will be assigned upon award of contract.

During the Bidding Process all questions and concerns may be referred to Darin Sherlock, by phone at (714) 704-0421 or via email at dsherlock@marinaco.com

Staffing

Robert B. Cowan, *President/CEO*
Robert Cowan is the President of Marina Landscape, Inc. He has been in the landscaping business for 44 years and continues to learn and grow with the industry. Robert and his brother built Marina from the ground up into a 65 million dollar a year company that is only going to continue to grow. He has built a reputation on the motto of "Building it right, the first time and never miss a deadline." marina will provide the proper manpower to tackle any size job and the intelligence to be efficient to provide the greatest value to the client and environment. Robert continues to be involved with all decisions within the company and has a hands-on approach to work. This has brought together individuals and developed them into a team. This team believes in the notion that hard work and dedication will bring prosperity to their family. The family traditions of working together, sharing knowledge and experiences has developed a strong company that customers rely on day after day to design, develop, construct, and maintain award-winning landscapes.
Phone (714)939-6600 xt401 **Email** rcowan@marinaco.com

Marty Stowell, President of Maintenance Operations
Marty has been in the landscaping industry for over 30 years. He is responsible for the entire Maintenance Operations Department which includes overseeing all of our maintenance jobs and crews. Marty's expertise is found in maintaining city-wide maintenance contracts and HOAs in Southern California. His keen eye for scheduling and the utilization of our crews makes our maintenance operations very efficient and effective. Marty also has vast knowledge in landscape irrigation and installation, estimating and construction. Marty has great relationships with many public sector agencies including LA Metro, where Marina oversees the maintenance of the Blue - Green lines.
Phone (818)612-0118 **Email** mstowel@marinaco.com

Staffing/Qualifications

Darin Sherlock *Operations Manager, Maintenance Division*
Darin has been involved in sales and business development for more than 18 years. He is an experienced marketer and sales planner with extensive experience in the brand development. He has owned businesses, worked for several Fortune 500 companies, and has done consultation work for more than 100 different businesses. Darin brings to Marina extensive knowledge of fertigation and the application of liquid fertilizers and other soil abatement products. Darin will be building relationships with all of the HOA, commercial and public property management companies here in Southern California and continue our efforts to promote Marina Landscape Maintenance, Inc.
Phone (714)704-0421 Email dsherlock@marinaco.com

PROJECTS: City of Lake Forest, City of Anaheim, City of Anaheim, City of San Juan Capistrano, City of Culver City, City of Fountain Valley, METRO, City of Rancho Palos Verdes, City of Milpitas, City of Burbank, City of Brentwood, City of Oakley
RESPOSABILITIES: Project Organizing, Overseeing staff, Overseeing work quality, Scheduling, Sales, Problem Solving.

Jose Contreras *Supervisor, Anaheim*
Jose has been involved in the landscape industry since he was 16 years old. He is highly experienced in turf maintenance and sports turf maintenance, including renovation. He has managed projects of over 150 acres and crews of 32 people. He is also experienced in estimating, purchasing and inventory management.
Phone (951)905-7388 Email jcontreras@marinaco.com

PROJECTS: City of Lake Forest, City Fountain Valley, City of Anaheim, City San Juan Capistrano
RESPONSABILITIES: Day to day operations, task maintenance, renovation project organizing, Quality control, water management, scheduling, sales

Staffing/Qualifications

Marina Landscape, Inc. was founded in 1972, focusing on large-scale landscape construction and maintenance projects. It wasn't until May 20th, 2014 that Marina's maintenance division became its own entity due to its flourishing business, which is now known as Marina Landscape Maintenance, Inc. Today, Marina is one of the largest landscape and site development contractors in America.

Marina Landscape's financial stability can be supported by bank references and letters of good standing. We have a bonding capability of over 12 million dollars. Our company's reserves, give us the ability to hedge hard times should they arise.

Our current workload is $20million in maintenance. Over 40% is a result of Public Works contracts and 60% is HOA, private and commercial contracts respectively.
Marina Landscape, Inc. was founded in 1972, focusing on large-scale landscape construction and maintenance projects. It wasn't until May 20th, 2014 that Marina's maintenance division became its own entity due to its flourishing business, which is now known as Marina Landscape Maintenance, Inc. Today, Marina is one of the largest landscape and site development contractors in America
Marina's landscape projects have numerous awards public to private agencies, and contractor associations. Marina is an award-winning landscape construction and maintenance contractor and recently received five (5) California Landscape Contractors Association beautification awards for the following maintenance projects:

Anaheim Resort District - public space in the city of Anaheim.
Anaheim Convention Center - public space in the city of Anaheim.
Riverside Community College - public space/educational in the city of Riverside (Construction and Maintenance)
Cucamonga Basin #6 - open space water quality and public grounds in the city of Upland (Construction and Maintenance)
Main Place Mall - retail/public space in the city of Santa Ana.

CLCA STATE AWARDS
Raley Field Triple-A Baseball Stadium - Sports Facilities, State Trophy Award
Fresno Triple-A Baseball Stadium - Sports Facilities, State Trophy Award
Petco Park - Public Building Installation, State Trophy Award
Resort Westside - Landscape Maintenance, John Redmond Memorial State Trophy Award
City of Lake Forest - Sports Facilities Maintenance, State Trophy Award
Westfield Century City - Landscape Maintenance, State Trophy Award
Gateway Apartments - Landscape Maintenance, State Trophy Award

AGC AWARDS
Los Angeles Boys and Girls Club - Contribution to the Community Award
Elephants of Asia Exhibit, LA Zoo - Meeting the Challenge of the Difficult Job/Specialty Contractor Classification - Finalist
The Water Conservation Garden - Contribution to the Community Award
Aztrack Sports Complex, SDSU - Innovation in Construction Techniques and Materials Award
Bolsa Chica Lowlands Restoration - Excellence in Project Management

Financial Capacity

This is confedential information and should not be disclosed to the public. Please find it in the enclosed sealed envelope, marked "Financial Statements".

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PRICING SUMMARY FORM

Proposer is to complete detailed pricing sheets and write in total amounts in the Comprehensive Pricing Proposal form (below) and all Detailed Pricing Sheets shall be submitted in a separate sealed envelope.

The undersigned certifies that it has read all documents related to this RFP and understands all terms and conditions related therein; and in conformity with the terms and conditions hereby proposes to the City of Costa Mesa the following:

AS DESCRIBED IN THIS CONTRACT:

EXAMINATION OF SPECIFICATION AND SITE. Proposers are expected to carefully examine the site of the proposed work, the Proposal, specifications, and the bid forms. They shall satisfy themselves as to the character, quality, and quantities of work to be performed, materials to be furnished and the requirements of the proposed specifications.

MEASUREMENTS. The City of Costa Mesa has provided approximate measurements of the areas to be maintained under this contract, but is not liable for the accuracy of those quantities. It is the responsibility of the Proposer to make all measurements to determine his/her bid price. The City of Costa Mesa will not be responsible for determining the areas, or quantities of materials necessary to complete the work specified.

COMPREHENSIVE PRICING PROPOSAL

**Total cost includes the cost for all labor, materials, tools, permits, special equipment, licenses, hauling and disposal fees, profit, overhead and all other necessary resources to complete the contract requirements as specified.

Price Sheet	Service Areas		Monthly Total	Annual Total
#1	Parkways & Medians		$ 57,738.09	$ 692,857.11
#2	Fire Stations		$ 1,749.64	$ 20,995.67
#3	Miscellaneous Areas		$ 13,997.11	$ 167,965.36
#4	Parks & Facilities		$ 82,233.04	$ 986,796.49
#5	Sports Fields		$ 19,246.03	$ 230,952.37
#6	Extra Work Pricing		$ N/A	$ N/A
	GRAND TOTAL		$ 174,963.92	$ 2,099,566.99

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Proposer's Acknowledgement of Its Understanding of the Terms and Conditions. Signature below verifies that Proposer has read, understands, and agrees to the conditions contained herein and on all of the attachments and addenda. The undersigned Proposer agrees it will contract with the City of Costa Mesa to provide all necessary labor, supervision, machinery, tools, apparatus, and other means needed to do all the work and furnish all the materials specified in this contract in the manner and time therein prescribed.

Marina Landscape Maintenance, Inc. Proposer Name (Person, Firm, Corp.)	Signature of Authorized Representative
3707 W Garden Grove Blvd. Address	Robert B. Cowan Name of Authorized Representative
Orange, CA 92805 City, State, Zip Code	President Title of Authorized Representative
(714)620-7291 Telephone Number	narredondo@marinaco.com Email Address

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DETAILED PRICING SHEET #1			
PARKWAYS AND MEDIAN SERVICE AREAS			
Site #	Site Name	Monthly Pirce	Annual Price
M-01	16th Street/Superior	$ 80.83	$ 970.00
	2,400 Sq. Ft. Hardscape		
M-02	E 17th Street Median	$ 69.29	$ 831.43
	1,470 Sq Ft. Turf (At Fullerton)		
M-03	17th Street/Newport Boulevard	$ 69.29	$ 831.43
	2,000 Sq. Ft. (Two hardscape Medians: East of newport Blvd and one Hardscape Median West of Newport Blvd.)		
M-04	17th Street	$ 323.33	$ 3,880.00
	(Orange Avenue to Irvine Avenue)		
	3,980 Sq Ft. Hardscape		
	4,500 Sq. Ft. Planters		
M-05	W 19th Street Parkway	$ 127.02	$ 1,524.29
	(At Whittier)		
	2,870 Sq. Ft. Turf		
M-06	19th Street Medians	$ 438.81	$ 5,265.71
	(Park Avenue to Fullerton)		
	7,850 Sq. Ft. Planters		
	3,342 Sq. Ft. Hardscape		
	19th Street/Newport Boulevard		
	(Planter on NW corner of 19th Street)		
	1,200 Sq. Ft.		
M-07	19th Street Parkway & Median Planters	$ 767.92	$ 9,215.00
	(Park Avenue to Placentia Avenue)		
	13,000 Sq. Ft. Parkways		
	6,000 Sq. Ft. Medians		
	1,500 Sq. Ft. Hardscape		
M-08	Adams Avenue Medians & Parkway (Albatross to Santa Ana River)	$ 161.67	$ 1,940.00
	0.05 Acres Turf		
	1,446 Sq. Ft. Planters		
	483 Sq. Ft. Hardscape		

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M-10	Adams Avenue Medians (Mesa Verde Drive East to Fairview)		
	0.52 Acres Turf	$ 1,709.05	$ 20,508.57
	5,426 Sq Ft. Planters		
	12,848 Sq. Ft. Hardscape		
	Adams Avenue Median (Peterson Place to Harbor Boulevard)		
	3,000 Sq. Ft. Planters		
	1,500 Sq. Ft. Hardscape		
M-11	Anton Boulevard Medians (Avenue of the Arts to Sunflower Avenue)	$ 785.24	$ 9,422.86
	0.35 Acres Turf		
	5,236 Sq. Ft. Hardscape		
M-12	Arlingto Drive	$ 46.19	$ 554.29
	(At Newport Boulevard)		
	1,638 Sq. Ft. Hardscape		
M-13	Baker Street Parkway	$ 178.99	$ 2,147.86
	(Babb to Fairview)		
	4,583 Sq. Ft. Planters		
M-14	Baker Street Median	$ 288.69	$ 3,464.29
	(At 73 Freeway Overpass)		
	4,200 Sq. Ft. Hardscape		
M-15	Baker Street Median	$ 28.87	$ 346.43
	(At 55 Freeway Overpass)		
	1,137 Sq. Ft. Hardscape		
M-16	Bear Street Median	$ 352.20	$ 4,226.43
	(At Metro Pointe)		
	0.10 Acres Turf		
	4,452 Sq. Ft. Hardscape		
M-17	Bear Street Parkway	$ 386.85	$ 4,642.14
	(North and South of Yukon Avenue)		
	8,981 Sq. Ft. Planter		
	684 Sq. Ft. Frontage Planter		
M-18	Bristol Street Medians	$ 1,143.21	$ 13,718.57
	(Baker to Anton Avenue)		
	0.32 Acres Turf		
	14,942 Sq. Ft. Hardscape		

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M-19	Bristol/405 Freeway Entrance	$ 57.74	$ 692.86
	(Triangle shaped hardscape located southbound Bristol [westside] at 405 Freeway entrance.)		
	2,000 Sq. Ft. Hardscape		
M-20	Bristol Street Medians	$ 409.94	$ 4,919.29
	(At 55 Freeway Overpass)		
	11,672 Sq. Ft. Hardscape		
M-21	Bristol Street Medians		
	(At 73 Freeway Overpass)		
	4,134 Sq. Ft. Hardscape	$ 121.25	$ 1,455.00
M-22	Broadway Avenue		
	(Fullerton Avenue to Irvine Avenue; includes irrigation and mulching)		
	1.45 Acres	$ 2,661.73	$ 31,940.71
M-23	California Street Median		
	(Iowa to Alaska)		
	3,809 Sq. Ft. Turf		
M-24	Canyon Drive Parkway	$ 51.96	$ 623.57
	(Seabluff to Victoria Street)		
	1,245 Sq. Ft. Planters		
M-25	Coolidge Avenue Medians	$ 375.30	$ 4,503.57
	8,400 Sq. Ft. Planters		
	1,400 Sq. Ft. Hardscape		
M-26	Del Mar Median		
	2,180 Sq. Ft. Planter	$ 103.93	$ 1,247.14
	1,080 Sw. Ft. Hardscape		
M-27	Elden Avenue at Del Mar Avenue	$ 46.19	$ 554.29
	(Planters on NW and NE corner of Del Mar)		
	1,100 Sq. Ft.		
M-28	Fair Drive Parkways	$ 2,476.96	$ 29,723.57
	(Harbor Boulevard to Fairview Road)		
	1.43 Acres Turf		
M-29	Fairview Road Medians		
	(Newport Boulevard to Sunflower Avenue)		
	1.40 Acres Turf	$ 3,418.10	$ 41,017.14
	1,710 Sq. Ft. Planters		
	23,818 Sq. Ft. Hardscape		

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M-30	Fairview Road Slope	$ 1,345.30	$ 16,143.57
	(At Boise Way Circle)		
	11,319 Sq. Ft. Slope		
	4,439 Sq. Ft. Planter		
	0.42 Acres Slope west side Fairview Road		
M-31	Golf Course Drive Parkway and Medians	$ 155.89	$ 1,870.71
	(Mesa Verde Drive to Tanager)		
	3,589 Sq. Ft. Planters		
	815 Sq. Ft. Hardscape		
M-32	Harbor Boulevard Parkways and Medians	$ 4,278.39	$ 51,340.71
	2,767 Sq. Ft. Hardscape		
	6,935 Sq. Ft. Planters		
	(Wilson to MacArthur)		
	1.11 Acres Turf		
	1.18 Acres Hardscape		
M-33	Harbor Boulevard Medians - South	$ 57.74	$ 692.86
	(W. 19th Street to Newport Boulevard)		
	2,480 Sq. Ft. Hardscape		
M-34	Hyland Avenue at South Coast Drive	$ 51.96	$ 623.57
	2,000 Sq. Ft. Hardscape		
M-35	Loren Lane/Watson Avenue	$ 103.93	$ 1,247.14
	(Hardscape and Tree Wells north of Baker Street)		
	2,600 Sq. Ft.		
M-36	Merrimac Way Medians	$ 750.60	$ 9,007.14
	Harbor to Fairview		
	0.27 Acres Turf		
	7,017 sq. Ft. Hardscape		
M-37	Mesa Verde Drive Parkways & Medians	$ 3,094.76	$ 37,137.14
	(Adams to Adams)		
	1.77 Planters Footprint remains the same		
	1,478 Sq. Ft. Hardscape		
M-38	Mesa Verde Drive East Medians	$ 554.29	$ 6,651.43
	(Harbor to Adams)		
	1,062 Sq. Ft. Turf		
	930 Sq. Ft. Hardscape		
M-39	Newport Boulevard Parkways & Medians	$ 6,033.63	$ 72,403.57
	(Industrial to 19th Street)		
	0.51 Acres Turf		
	2.42 Acres Planters		
	10,643 Sq. Ft. Hardscape		
	14,000 Sq. Ft. Drainage Swales		

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M-40	Newport Boulevard	$ 4,226.43	$ 50,717.14
	(19th Street to Bristol Street, north and south bound - Freeway side planters only)		
	2.45 Acres Mixed		
M-41	Red Hill Median	$ 375.30	$ 4,503.57
	(McCormack to Airport Loop)		
	7,780 Sq. Ft. Turf		
	3,000 Sq. Ft. Hardscape		
M-42	Sakioka Drive Medians	$ 294.46	$ 3,533.57
	(sunflower to Anton)		
	0.13 Acres Turf		
	1,980 Sq. Ft. Hardscape		
M-43	Smalley Road	$ 825.65	$ 9,907.86
	(Wakeham Park to end of block wall at Sunflower. Median at Sunflower included)		
	20,900 Sq. Ft. Sloped Planters		
M-44	South Coast Drive Medians	$ 1,212.50	$ 14,550.00
	(Harbor Boulevard to Bear Street)		
	0.66 Acres Turf		
	1,590 Sq. Ft. Hardscape		
M-45	Sunflower Parkways	$ 236.73	$ 2,840.71
	(Parkways on south side of street from Smalley Road to Mesa Consolidated Water Well)		
	5,924 Sq. Ft. Planters		
M-46	Sunflower Medians	$ 1,616.67	$ 19,400.00
	(Harbor to Bear & Avenue of the Arts to Main)		
	0.53 Acres Turf		
	17,938 Sq. Ft. Hardscape		
M-47	Susan Street Medians	$ 594.70	$ 7,136.43
	(Sunflower to 405 Freeway Entrance)		
	0.17 Acres Turf		
	7,720 Sq. Ft. Hardscape		
M-48	Tanager Drive Parkway	$ 277.14	$ 3,325.71
	7,000 Sq. Ft. Planters		
M-49	Victoria Street Parkways & Medians	$ 9,422.86	$ 113,074.28
	(Harbor to Canyon)		
	5.01 Acres Planters		
	0.38 Acres Turf		
	3,324 Sq. Ft. Hardscape		
M-50	Yukon Avenue Parkways	$ 236.73	$ 2,840.71
	(North side of street; Bear to west of Klondike Drive)		
	6,015 Sq. Ft. Planters		

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M-51	Airport Loop Slope	$ 2,655.95	$ 31,871.43
	1.54 Acres Planters		
M-52	Pullman Street Slope	$ 2,655.95	$ 31,871.43
	1.54 Acres Planters		
	TOTAL DETAILED PRICING SHEET #1		
	PARKWAYS AND MEDIAN SERVICE AREAS	$ 57,738.09	$ 692,857.11

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DETAILED PRICING SHEET #2			
FIRE STATION SERVICE AREAS			
Site #	Site Name	Monthly Pirce	Annual Price
FS-1	Royal Palm Drive Fire Station		
	2803 Royal Palm Drive	$ 313.78	$ 3,765.41
	6,729 Sq. Ft. Turf		
	3,069 sq. Ft. Planters		
FS-2	Baker Street Fire Station		
	800 Baker Street	$ 80.03	$ 960.38
	1,982 Sq. Ft. Turf		
	517 Sq. Ft. Planters		
FS-3	Park Avenue Fire Station		
	1865 Park Avenue	$ 378.54	$ 4,542.47
	8,805 Sq. Ft. Turf		
	3,016 Sq. Ft. Planters		
FS-4	Placentia Avenue Fire Station		
	2300 Placentia Avenue	$ 444.58	$ 5,334.91
	13,468 Sq. Ft. Turf		
	414 Sq. Ft. Planters		
FS-5	Vanguard Way Fire Station		
	2450 Vanguard Way	$ 138.86	$ 1,666.34
	3,804 Sq. Ft. Turf		
	532 Sq. Ft. Planters		
FS-6	Skioka Drive Fire Station		
	3350 Sakioka Drive	$ 393.85	$ 4,726.17
	5,796 Sq. Ft. Turf		
	6,502 Sq. Ft. Planters		
	TOTAL DETAILED PRICING SHEET #2		
	FIRE STATION SERVICE AREAS	$ 1,749.64	$ 20,995.67

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DETAILED PRICING SHEET #3			
MISCELLANEOUS SERVICE AREAS			
Site #	Site Name	Monthly Pirce	Annual Price
MISC-1	Joann Bike Trail		
	Specific Work Specifications	$ 4,568.30	$ 54,819.57
	3.63 Acres Planters		
MISC-2	Broadway Streetscape		
	Specific Work Specifications	$ 1,501.01	$ 18,012.15
	1.45 Acres Planters		
MISC-3	Adams Avenue		
	(Mesa Verde Drive East to Bridge Deck at Santa Ana River)	$ 391.57	$ 4,698.82
	Sidewalk/ROW Cleaning (both sides)		
MISC-4	Fairview Road		
	(Wilson Street to 405 Freeway Overpass)	$ 169.68	$ 2,036.16
	Sidewalk Cleaning (both sides)		
MISC-5	AT&T Cabinets		
	Specific Work Specifications	$ 130.52	$ 1,566.27
	56 Locations		
MISC-6	Cadillac Bike Trail		
	Limited Landscape Maintenance	$ 287.15	$ 3,445.80
	0.32 Acres		
MISC-7	Elden Avenue/Tulip Lane		
	Limited Landscape Maintenance	$ 274.10	$ 3,289.17
	0.21 Acres		
MISC-8	Monaco Road		
	Limited Landscape Maintenance		
	0.11 Acres	$ 143.58	$ 1,722.90
MISC-9	Rue De Cannes		
	Limited Landscape Maintenance	$ 274.10	$ 3,289.17
	0.21 Acres		
MISC-10	Aviemore Terrace		
	Limited Landscape Maintenance	$ 299.64	$ 3,595.67
	10,000 Sq. Ft. Drain		
MISC-11	Arlington Avenue		
	Limited Landscape Maintenance	$ 1,435.75	$ 17,229.01
	1.10 Acres parkway easement		
MISC-12	Canyon/Sea Bluff		
	Limited Landscape Maintenance		
	1,000 Sq. Ft. Parkway	$ 29.96	$ 359.57
MISC-13	Cinnamon/Caraway		
	Limited Landscape Maintenance		
	2,000 Sq. Ft. Parkway	$ 59.93	$ 719.13
MISC-14	Bristol Street		
	(Between Red Hill Avenue and 73 Freeway)		
	Limited Landscape Maintenance	$ 1,318.28	$ 15,819.36
	1.01 Acres ROW Cleaning		

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MISC-15	Mesa Drive		
	(Between newport Boulevard and Santa Ana Avenue)		
	Limited Landscape Maintenance	$ 1,061.32	$ 12,735.86
	35,420 Sq. Ft.		
MISC-16	Paularino Avenue		
	(Between Luddington and Manistee)		
	Limited Landscape Maintenance	$ 26.97	$ 323.61
	900 Sq. Ft.		
MISC-17	Presidio Square		
	Limited Landscape Maintenance	$ 1,305.23	$ 15,662.74
	1.00 Acres Planter		
MISC-18	Pullman Street		
	Limited Landscape Maintenance	$ 652.61	$ 7,831.37
	0.50 Acres Dirt Parkway		
MISC-19	Traffic Diverters		
	Limited Landscape Maintenance		
	750 Sq. Ft. Continental/Oak	$ 67.42	$ 809.03
	750 Sq. Ft. Federal/Oak		
	750 Sq. Ft. Monrovia/20th		
	TOTAL DETAILED PRICING SHEET #3		
	MISCELLANEOUS SERVICE AREAS	$ 13,997.11	$ 167,965.36

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DETAILED PRICING SHEET #4			
PARKS AND FACILITIES			
Site #	Site Name	Monthly Pirce	Annual Price
P-1	Brentwood Park		
	265 Monte Vista Avenue	$ 1,214.26	$ 14,571.11
	1.96 Acres Turf		
	1,460 Sq. Ft. Planters		
P-2	Canyon Park		
	970 Arbor Street	$ 2,747.06	$ 32,964.71
	4.51 Acres Turf		
P-3	Civic Center		
	77 Fair Drive	$ 1,906.50	$ 22,877.94
	3.13 Acres Turf		
P-4	Civic Center Park		
	111 Fair Drive	$ 1,888.22	$ 22,658.67
	3.10 Acres Turf		
P-5	Community Garden		
	523 Hamilton Stret		
	3,100 Sq. Ft. Turf	$ 69.92	$ 838.99
	1,900 Sq. Ft. Planters		
P-6	Corporation Yard		
	2310 Placentia Avenue		
	0.24 Acres Turf	$ 353.28	$ 4,239.36
	0.34 Acres Planters		
P-7	Costa Mesa Senior Center		
	695 W. 19th Street		
	0.35 Acres Turf	$ 487.28	$ 5,847.40
	0.45 Acres Planters		
P-8	Del Mesa Park		
	3120 Manistee Drive	$ 1,232.19	$ 14,786.29
	2.00 Acres Turf		
	1,000 Linear Feet of Drainage Swale		
P-9	Estancia Park		
	1900 Adams Avenue		
	5.95 Acres Turf, Including Slope	$ 4,263.73	$ 51,164.73
	1.05 Acres planter Slopes, including Parking Lot Planters and Slope		
P-10	Fairview Park		
	2501 Placentia Avenue	$ 7,195.46	$ 86,345.50
	11.34 Acres Turf		
	20,612 Sq. Ft. Planters, including Irrigation Enclosure		

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P-11	Gisler Park		
	1250 Gisler Avenue		
	3.37 Acres Turf	$ 3,015.65	$ 36,187.82
	1.03 Acres Planters		
	24,000 Sq. Ft. Slope		
P-12	Harper Park		
	425 E.18th Street	$ 159.77	$ 1,917.18
	0.26 Acres Turf		
	100 Sq. Ft. Planter		
P-13	Heller Park		
	257 E. 16th Street	$ 1,480.12	$ 17,761.47
	1.94 Acres Turf		
	0.49 Acres Planters		
P-14	Jordan Park		
	2141 Tustin Avenue	$ 1,017.20	$ 12,206.44
	1.46 Acres Turf		
	0.21 Acres Planters		
P-15	Ketchum-Libolt Park		
	2150 Maple Street	$ 79.70	$ 956.44
	2,800 Sq. Ft. Turf		
	2,900 Sq. Ft. Planters		
P-16	Lindbergh Park		
	220 23rd Street	$ 3,143.88	$ 37,726.52
	5.15 Acres Turf		
	500 Sq. Ft. Ivy Trimming on wall and backflow enclosure		
P-17	Lions Park		
	570 W. 18th Street		
	Location includes Downtown Recreation Center, Donald Dungan Library, Historical Society and neighborhood Community Center		
	5.50 Acres Turf	$ 4,221.09	$ 50,653.08
	1.43 Acres Planters		
P-18	Marina View Park		
	1035 W. 19th Street	$ 1,796.86	$ 21,562.28
	1.42 Acres Turf		
	1.53 Acres Slope		
P-19	Mesa Verde Park		
	1795 Samar Drive	$ 1,199.93	$ 14,399.22
	1.97 Acres Turf		
P-20	Mesa Verde Library		
	2969 Mesa Verde Drive East		
	0.22 Acres Turf	$ 871.02	$ 10,452.22
	1.21 Acres Planters		
P-21	Suburbia Park/Moon Park		
	3377 California Street	$ 679.75	$ 8,157.06
	1.06 Acres Turf		
	2,439 Sq. Ft. Planters		

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P-22	Paularino Park		
	1040 Paularino Avenue		
	1.95 Acres Turf	$ 1,528.85	$ 18,346.21
	0.56 Acres Planters		
P-23	Pinkley Park		
	360 Ogle Street	$ 1,480.12	$ 17,761.47
	2.43 Acres Turf		
P-24	Raleigh Park		
	2150 Maple Street	$ 29.22	$ 350.70
	1,010 Sq. Ft. Turf		
	1,080 Sq. Ft. Planters		
P-25	Shiffer Park		
	3143 Bear Street		
	4.77 Acres Turf	$ 3,179.52	$ 38,154.27
	0.45 Acres Planters		
P-26	Smallwood Park		
	1646 Corsica Place	$ 1,529.75	$ 18,357.02
	2.50 Acres Turf		
	500 Sq. Ft. Planters		
P-27	Surburbia II Park		
	3302 Alabama Circle	$ 1,303.48	$ 15,641.79
	0.69 Acres Turf		
	1.45 Acres Planters		
P-28	Tanager Park		
	1780 Hummingbird Drive	$ 5,457.57	$ 65,490.86
	7.51 Acres Turf		
	1.45 Acres Platners		
P-29	Tewinkle Park		
	970 Arlington Drive	$ 14,843.86	$ 178,126.36
	22.39 Acres Turf		
	1.43 Acres Platners		
	0.55 Acres Slope		
P-30	Vista Park		
	1200 Victoria Street		
	6.46 Acres Turf	$ 4,548.63	$ 54,583.57
	6,000 Sq. Ft. Planters		
	0.87 Acres Slope		
P-31	Wakeham Park		
	3400 Smalley Road	$ 5,439.30	$ 65,271.58
	8.24 Acres Turf		
	0.69 Acres Planters		
P-32	Westside Sub-Station at Parking Lot		
	567 W. 18th Street		
	2,170 Sq. Ft. Turf	$ 45.11	$ 541.31
	1,056 Sq. Ft. Planters		

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P-33	Wilson Park		
	360 W. Wilson Street	$ 2,070.95	$ 24,851.44
	1.97 Acres Turf		
	1.43 Acres of Drainage Swale		
P-34	Wimbledon Park		
	3440 Wimbledon Way	$ 1,753.79	$ 21,045.46
	2.75 Acres Turf		
	5,632 Sq. Ft. Planters		
	TOTAL DETAILED PRICING SHEET #4		
	MISCELLANEOUS SERVICE AREAS	$ 82,233.04	$ 986,796.49

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DETAILED PRICING SHEET #5			
SPORTS FIELDS SERVICE AREAS			
Site #	Site Name	Monthly Pirce	Annual Price
SP-1	Balearic Center Fields		
	1975 Balearic Drive	$ 4,017.35	$ 48,208.22
	8.00 Acres Turf		
	200 Sq. Ft. Backflow Enclosure		
SP-2	Luke Davis Field at Lions Park		
	570 W. 18th Street	$ 1,505.64	$ 18,067.71
	3.00 Acres Turf		
SP-3	Fairview Developmental Center Fields		
	2501 Harbor Boulevard	$ 2,760.34	$ 33,124.14
	5.50 Acres Turf		
SP-4	Jack Hammett Sports Complex		
	2750 Fairview Road		
	14.70 Acres Turf	$ 7,899.61	$ 94,795.26
	1.04 Acres Planters		
SP-5	Tewinkle Athletic Complex		
	970 Arlington Drive		
	5.80 Acres Turf	$ 3,063.09	$ 36,757.04
	8,208 Sq. Ft. Planters		
	5,000 Linear Feet of DG Edging		
	TOTAL DETAILED PRICING SHEET #5		
	MISCELLANEOUS SERVICE AREAS	$ 19,246.03	$ 230,952.37

IRRIGATION UNIT COSTS

The cost basis for all extra work shall be with material and labor supplied. This is for work performed by personnel other than the regular irrigation-tracking technician unless all tracking duties are complete.

1. Remote control valve R & R Rainbird PEB Series

	Unit Cost
¾"	$ 215.00
1"	$ 265.00
1-1/4"	$ 315.00
1-1/2"	$ 360.00
2"	$ 430.00
2-1/2"	$ 470.00
3"	$ 550.00

2. Repair PVC mainlines each (CL 315 or Sch. 40 < 2" OD)
Assume main is not under hardscape and is +/- 24" deep, incl. Labor and fittings. Unusual repairs can be negotiated.

1½"	$ 275.00
2"	$ 315.00
2½"	$ 330.00
3"	$ 395.00
4"	$ 650.00

3. Reposition or replace boxes/vaults (as a result of external construction or vehicle damage)

Raise valve boxes, fill soil to grade	$ 98.00
Replace valve box, standard square 11" X 17"	$ 38.00
Replace valve box, 9" round	$ 39.00

4. Replace/repair sprinklers and required PVC/Marlex parts

Rain Bird 1806 PRS SAM	$ 18.50
Rain Bird 1812 PRS SAM	$ 21.50
Rain Bird 1800 series Plastic Nozzle	$ 6.50
Rain Bird 1800 series "Rotator" spray nozzle	$ 4.75
Rain Bird 1800 series wiper seal/cap	$ 3.50
Hunter PGP – Fixed Shrub Rotor	$ 34.50
Hunter PGP - Pop-up Turf Rotor	$ 38.00
Hunter PGP - Pop-up 12" Rotor	$ 40.50
Hunter I-40 – Turf Rotor	$ 65.00
Hunter PGM - Fixed Shrub Rotor	$ 68.00
Hunter PGM - Pop-up Turf Rotor	$ 68.50
Rebar stake for riser w/ 2 stainless clamps	$ 12.50

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DISCLOSURE OF GOVERNMENT POSITIONS

Each Proposer shall disclose below whether any owner or employee of Contractor currently hold positions as elected or appointed officials, directors, officers, or employees of a governmental entity or held such positions in the past twelve months. List below or state "None."

None

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LICENSE INFORMATION

Individual/Firm Name: Marina Landscape Maintenance, Inc.

State Contractor C-27 License # 996148- A, B, C27, C36, C61/D49

County of Orange Business License for Pest Control # 4012

Pest Control Advisor's License (Category A, B, D, E and G): ABDEG

Name of Individual and License Number: Timothy J Isle

Expiration date: 12/31/16

Qualified Applicator License (Category A, B, C and F): BC

Name of Individual and License Number: Robert B. Cowan QAL 104816

Expiration date: 12/31/2016

Signing this 7th day of July, ~~2014~~ 2016

By: _____

Robert B. Cowan - President
Print Name and Title

Address: 3707 W. Garden Grove Blvd

Orange, CA 92868

Telephone: (714) 939-6600

PROPOSER TO INCLUDE WITH THE PROPOSAL COPIES OF LICENSES LISTED BELOW:

- CALIFORNIA C-27 LICENSE
- CA DPR PEST CONTROL ADVISOR'S LICENSE
- CA DPR QUALIFIED APPLICATOR'S LICENSE

RFP 16-39.C00921

COMPANY PROFILE & REFERENCES

Company Profile

Company Legal Name: Marina Landscape Maintenance, Inc.

Company Legal Status (corporation, partnership, sole proprietor etc.): Corporate

Active licenses issued by the California State Contractor's License Board: 996148- A, B, C27, C36, C61/D49

Business Address: (corporate) 3707 W Garden Grove Blvd., Orange, CA 92868

Website Address: www.marinaco.com

Telephone Number: (714)939-6600 Facsimile Number: (714)935-1199
Email Address: narredondo@marinaco.com

Length of time the firm has been in business: 45 Length of time at current location: 2yr
Is your firm a sole proprietorship doing business under a different name: ____ Yes X No
If yes, please indicate sole proprietor's name and the name you are doing business under: n.a.
Is your firm incorporated: X Yes ____ No If yes, State of Incorporation: California
Federal Taxpayer ID Number: 46-5758895
Regular business hours: M-F 8am-5pm
Regular holidays and hours when business is closed: Jan 1 , May 30, July 4, Sept 5, Nov 24, Dec 25

Contact person in reference to this solicitation: Nancy Arredondo

Telephone Number: (714)620-7921 Facsimile Number: (714)935-1199

Email Address: narredondo@marinaco.com

Contact person for accounts payable: Aileen Gutierrez

Telephone Number: (714)939-6600 Facsimile Number: (714)935-1199

Email Address: agutierrez@marinaco.com

Name of Project Manager: Darin Sherlock

Telephone Number: (714)939-6600 Facsimile Number: (714)935-1199

Email Address: dsherlock@marinaco.com

RFP 16-39.C00921

COMPANY PROFILE & REFERENCES
(Continued)

Submit the company names, addresses, telephone numbers, email, contact names, and brief contract descriptions of at least five clients, preferably other municipalities for whom comparable projects have been completed or submit letters from your references which include the requested information.

Company Name: City of Lake Forest Telephone Number: (949)283-1737

Contact Name: Oscar Garcia Contract Amount: $1,400,000 Annually

Email: ogarcia@ci.lake-forest.ca.us

Address: 25550 Commercentre Dr Lake Forest, CA

Brief Contract Description: Sports Fields Full Service Landscape Maintenance

Company Name: City of Fountain Valley Telephone Number: (714)459-4623

Contact Name: Marco Garcia Contract Amount: $312,900 Annually

Address: 10200 Slater Ave., Fountain Valley, CA

Email: marco.garcia@fountainvalley.org

Brief Contract Description: Sport Fields Full Service Landscape Maintenance

Company Name: Anaheim Resort District Telephone Number: (714)936-4971

Contact Name: Dan Oregel Contract Amount: $1,617,269 Annually

Email: doregel@anaheim.net

Address: 200 S. Anaheim Blvd., Anaheim, CA 92805

Brief Contract Description: Resort District Full Service Landscape Maintenance

Company Name: City of San Juan Capistrano Telephone Number: (949)443-6323

Contact Name: Mark Buberl Contract Amount: $600,210 Annually

Address: 32400 Paseo Adelanto, San Juan Capistrano, CA

Email: mbuberl@sanjuancapistrano.org

Brief Contract Description: City-Wide Landscape Maintenance

Company Name: City of Anaheim Telephone Number: (714)765-4461

Contact Name: Alan Hudak Contract Amount: $970,000 Annually

Email: ahudak@anaheim.net

Address: 200 S. Anaheim Blvd. Anaheim, CA

Brief Contract Description: West Area Parks Full Service Landscape Maintenance

RFP 16-39 C00921

EX PARTE COMMUNICATIONS CERTIFICATION

Please indicate by signing below one of the following two statements. **Only sign one statement.**

I certify that Proposer and Proposer's representatives have not had any communication with a City Councilmember concerning **RFP No. 16-39 PARK AND LANDSCAPE MAINTENANCE SERVICES** at any time after **June 10, 2016.**

_____ **Date:** 7/08/2016
Signature

Robert B. Cowan
Print

OR

I certify that Proposer or Proposer's representatives have communicated after **June 10, 2016** with a City Councilmember concerning **RFP No. 16-39 PARK AND LANDSCAPE MAINTENANCE SERVICES**. A copy of all such communications is attached to this form for public distribution.

_____ **Date:** _____
Signature

_____
Print

RFP 16-39.C00921

DISQUALIFICATION QUESTIONNAIRE

The Contractor shall complete the following questionnaire:

Has the Contractor, any officer of the Contractor, or any employee of the Contractor who has proprietary interest in the Contractor, ever been disqualified, removed, or otherwise prevented from bidding on, or completing a federal, state, or local government project because of a violation of law or safety regulation?

Yes _____ **No** X

If the answer is yes, explain the circumstances in the following space.

RFP 16-39.C00921

CITY OF COSTA MESA, CALIFORNIA

COUNCIL POLICY

SUBJECT	POLICY NUMBER	EFFECTIVE DATE	PAGE
DRUG-FREE WORKPLACE	100-5	8/08/89	2 OF 3

2. Contractor's and/or sub-grantee's policy of maintaining a drug-free workplace;

3. Any available drug counseling, rehabilitation and employee assistance programs; and

4. The penalties that may be imposed upon employees for drug abuse violations occurring in the workplace.

C. Making it a requirement that each employee to be engaged in the performance of the contract be given a copy of the statement required by Subparagraph A.

D. Notifying the employee in the statement required by Subparagraph 1.A that, as a condition of employment under the contract, the employee will:

1. Abide by the terms of the statement; and

2. Notify the employer of any criminal drug statute conviction for a violation occurring in the workplace no later than five (5) days after such violation.

E. Notifying the City of Costa Mesa within ten (10) days after receiving notice under Subparagraph 1.D.2 from an employee or otherwise receiving the actual notice of such conviction.

F. Taking one of the following actions within thirty (30) days of receiving notice under Subparagraph 1.D.2 with respect to an employee who is so convicted:

1. Taking appropriate personnel action against such an employee, up to and including termination; or

2. Requiring such employee to participate satisfactorily in a drug abuse assistance or rehabilitation program approved for such purposes by a Federal, State, or local health agency, law enforcement, or other appropriate agency.

G. Making a good faith effort to maintain a drug-free workplace through implementation of Subparagraph 1.A through 1.F, inclusive.

2. Contractor and/or sub-grantee shall be deemed to be in violation of this Policy if the City of Costa Mesa determines that:

A. Contractor and/or sub-grantee has made a false certification under Paragraph 1 above.

RFP 16-39.C00921

CITY OF COSTA MESA, CALIFORNIA

COUNCIL POLICY

SUBJECT	POLICY NUMBER	EFFECTIVE DATE	PAGE
DRUG-FREE WORKPLACE	100-5	8/08/89	3 OF 3

B. Contractor and/or sub-grantee has violated the certification by failing to carry out the requirements of Subparagraphs 1.A through 1.G above.

C. Such number of employees of Contractor and/or sub-grantee have been convicted of violations of criminal drug statutes for violations occurring in the workplace as to indicate that the Contractor and/or sub-grantee has failed to make a good faith effort to provide a drug-free workplace.

3. Should any Contractor and/or sub-grantee be deemed to be in violation of this Policy pursuant to the provisions of 2.A, B and C, a suspension, termination or debarment proceeding subject to applicable Federal, State, or local laws shall be conducted. Upon issuance of any final decision under this section requiring debarment of a Contractor and/or sub-grantee, the Contractor and/or sub-grantee shall be ineligible for award of any contract, agreement or grant from the City of Costa Mesa for a period specified in the decision, not to exceed five (5) years. Upon Issuance of any final decision recommending against debarment of the Contractor and/or sub-grantee, the Contractor and/or sub-grantee shall be eligible for compensation as provided by law.

RFP 16-39 C00921

Drug-Free Workplace Acknowledgement

The Contractor acknowledges that it has read and understands the City of Costa Mesa's Council Policy #100-5 for a "Drug-Free Workplace" included herein and hereby agrees to comply with required policy.

Robert B. Cowan — 7/08/2016

Authorized Signature — Date

ADDENDUM Received

Bid 16-39-Addendum#1-C00921

ADDENDUM NO. 1

REQUEST FOR PROPOSAL

FOR

PARKS AND LANDSCAPE MAINTENANCE SERVICES

RFP No. 16-39

Costa Mesa

PUBLIC SERVICES DEPARTMENT

CITY OF COSTA MESA

Released on June 14, 2016

The referenced document has been modified as per the attached Addendum No. 1

Please sign this Addendum where designated and return the executed copy with submission of your proposal. This addendum is hereby made part of the referenced proposal as through fully set forth therein. Any questions regarding this addendum should be addressed to Stephanie Urueta, email stephanie.urueta@costamesaca.gov

1

ADDENDUM Received

Bid 16-38-Addendum#1-C00932

2. Schedule of Events: This Request For Proposal will be governed by the following schedule:

Release of RFP	**June 10, 2016**
Mandatory Pre-Proposal Conference	**June 29, 2016 at 10:00 a.m.**
Deadline for Written Questions	**July 6, 2016 at 11:00 a.m.**
Responses to Questions Posted on Web	**July 8, 2016**
Proposals are Due	**July 13, 2016 at 2:00 p.m.**
Interviews (if held)	**August 3-4, 2016**
Approval of Contract	**September 6, 2016**
Start of Work	**July 1, 2017**

**All dates are subject to change at the discretion of the City.

Pre-Proposal Meeting: A MANDATORY pre-proposal meeting will be held on **Wednesday, June 29, 2016 at 10:00 a.m.** in Conference Room 1A at City Hall, 77 Fair Drive, Costa Mesa, CA 92626. A pre-proposal meeting is held to allow for questions and clarification concerning the City's RFP process, scope of services and subsequent contract award.

All other provisions of the request for proposal shall remain in their entirety.

Vendors hereby acknowledge receipt and understanding of the above Addendum. Complete and submit this Addendum with your proposal.

7/08/16
Signature Date

Robert B. Cowan - President
Typed Name and Title

Marina Landscape Maintenance, Inc.
Company Name

3707 W Garden Grove Blvd
Address

Orange CA 92868
City State Zip

ADDENDUM Received

RFP 16-39-Addendum#2-C00921

ADDENDUM NO. 2

REQUEST FOR PROPOSAL

FOR

PARKS AND LANDSCAPE MAINTENANCE SERVICES

RFP No. 16-39

Costa Mesa

PUBLIC SERVICES DEPARTMENT

CITY OF COSTA MESA

Released on June 29, 2016

The referenced document has been modified as per the attached Addendum No. 2

Please sign this Addendum where designated and return the executed copy with submission of your proposal. This addendum is hereby made part of the referenced proposal as through fully set forth therein. Any questions regarding this addendum should be addressed to Stephanie Urueta, email stephanie.urueta@costamesaca.gov

1

I. GENERAL INFORMATION

2. Schedule of Events: This Request For Proposal will be governed by the following schedule:

Release of RFP	**June 10, 2016**
Mandatory Pre-Proposal Conference	**June 29, 2016 at 10:00 a.m.**
Deadline for Written Questions	**July 6, 2016 at 11:00 a.m.**
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ATTACHMENT A – SCOPE OF WORK

Section 2 General Specifications – Landscape and Turf Maintenance Specifications

5. Emergency Calls - (add) Contractor shall be compensated for emergency response at a minimum of two (2) hours at a rate to be provided in the Detailed Pricing Sheet – **extra work** for each after-hours response, and for actual time if the emergency response requires more than the initial two hours.

Section 3 Special Provisions

5. Weed and Pest Control in Landscape Areas
F. Turf Maintenance:

Mowing: (add) The Contractor shall be responsible for removal of all litter and debris prior to mowing any and all turf areas.

Machine Type: (add) The Contractor shall use mulching mowers, except for Jack Hammett Sportsfields and T.W. Athletic Complex Sportsfields, Civic Center, medians and fire stations.

Section 4 Special Provisions - Parks, Sportsfields, Lakes and Recreational Facility Maintenance

Jack Hammett Sports Complex – Special Provisions

Annual Turf Renovation – **(add)** Contractor to repair or replace all irrigation components when needed as Extra Work.

Tewinkle Athletic Complex – Special Provisions

Annual Turf Renovation

The Contractor shall be responsible for the following tasks:

Deep Tine Aerate - **(delete)** approximately five (5) acres of playing surface two (2) times per year using equipment and methodology approved by the City's Representative.

Deep Tine Aerate - **(add)** approximately five (5) acres of playing surface one (1) times per year using equipment and methodology approved by the City's Representative.

(add) Contractor to repair or replace all irrigation components when needed as Extra Work.

Davis Field, Fairview Development Center Fields and Balearic Soccer Fields – Special Provisions

Annual Turf Renovation - (add) Contractor to repair or replace all irrigation components when needed as **extra work**.

Fairview Park Turf – Special Provisions

(add) Contractor to repair or replace all irrigation components when needed as **extra work**.

EXHIBIT B - FERTILIZATION, BROADLEAF CONTROL, PRE-EMERGENT AND SPECIALTY WORK SCHEDULES

Proposer is to Provide all Pesticides, Herbicides and Fertilizer Required for this schedule

Fertilization Schedule

Frequency	Months	Material	Rate
(delete) 2x/yr	March/June 1	21-7-14	5 lbs./1000 sq. ft.
(add) 1x/yr	March 1	21-7-14	5 lbs./1000 sq. ft.

RFP 16-39-Addendum#2-C00921

Frequency	Months	Material	Rate
(delete) 2x/yr	Sept. 1/Nov. 1	20-2-3	5 lbs./1000 sq. ft.
(add) 1x/yr	Sept. 1	20-2-3	5 lb./1000 sq. ft.

Aerification

Frequency	Months
2x/yr hollow-core all sites:	March/September

(add) Contractor is responsible for the removal or mowing of the cores.

Broadleaf Application Schedule

Frequency	Months
(delete) 2x/yr	March and July and as needed throughout the year
(add) 1x/yr	March on an as needed basis throughout the year

All other provisions of the request for proposal shall remain in their entirety.

Vendors hereby acknowledge receipt and understanding of the above Addendum. Complete and submit this Addendum with your proposal.

7/08/16
Signature Date

Robert B. Cowan
Typed Name and Title

Marina Landscape Maintenance, Inc.
Company Name

3707 W. Garden Grove Blvd.
Address

Orange CA 92868
City State Zip

MARINA Still Growing
Landscape Construction · Maintenance
Erosion Control · Landscape Architecture

Mandatory Pre-Proposal MeetingAttendance

RFP No.16-39 Parks and Landscape Maintenance Services

Mandatory Pre-Propsoal Meeting
Wednesday, June 29, 2016 @ 10:30 a.m.

	Names	Firm/Company	Phone Number	Email Address
1.	Steve Loweree	MCE Corp.	925-766-0756	sloweree@mce-corp.com
2.	Manny Pandolakis	MCE Corp.	909-973-7162	manny@mce-corp.com
3.	Darin Sherlock	Marina Landscape	949-614-9148	dsherlock@marinaco.com
4.	Michael Williams	Mariposa	626-347-6258	michael.williams@mariposa.ca.com
5.	Stacy Kinier Griffin	Landscape West	909-627-7527	stacy@lwinsinc.com
6.	Victor Garibay	DMS Facility Services	(714) 604-9569	victor.garibay@dmsfacilityservices.com
7.	Nelson Goodness	Midori Scape Gardens	(714) 751-8792	Midoriscape@sbcglobal.net
8.	Juan Sanchez	Complete Landscape.	562-755-3141	jsanchez@clcareinc.com
9.	Robin Miller	TurfStar, Inc	760-560-6101	Robin.Miller@TurfStar.com
10.	Martin Herresa	Merchants Landscape	(714) 720-1330	Martin@merchantslandscape.com
11.	George Cortez	City of Costa Mesa	714) 327-7494	george.cortez@costamesaca.gov
12.	Bruce Hartley	" "	714-754-5123	bruce.hartley@costamesaca.gov
13.	Jim Ortiz	" "	714-327-7480	jim.ortiz@costamesaca.gov
14.	Robert Ryan	" "	714-327-7499	robert.ryan@costamesaca.gov
	German Juarez	Merchants Land.	909-349-9865	german@merchantslandscape.com
	Stephanie Urueta	City of Costa Mesa	(715) 754-5305	stephanie.urueta@costamesaca.gov

Equipment

Our crew will have a fully stocked Ford F-250 truck, complete with shovels, brooms, pitch forks, rakes, pruners, wheelbarrow, hoes, chainsaws, leaf blowers, burlaps, etc. to manicure each site thoroughly. One or two of the trucks will also be equipped with a trailer that will hold our laser mower and 36" mower for the job site with turf. Our crew possess the most current and up-to-date tools available, as to the best service this project. Our shears, trimmers, mowers, and blades are constantly sharpened for the best cutting edge possible, as to not damage the plant materials. Marina has larger equipment available in house such as boom truck, bobcats, etc. for such times when the need arises.

In the following attachment is an inventory list of the equipment we currently have available. However, note that if Marina is awarded new equipment will be purchased to use on this project.

Equipment

EQUIPMENT LIST			
QTY	Brand		Model
LAWN MOWERS			
12	Toro		Proline
6	ExMark		Metro
1	ExMark		Turf Tracker
5	ExMark		Tri
3	Walker		MITGHS
2	ExMark		Lazer XS
4	ExMark		Lazer HP
2	ExMark		TT4817KAE
1	ExMark		Turf Tracer
BLOWERS			
10	Shindaiwa		EB-8510
4	Echo		PB-411
3	Stihl		BR-600
EDGERS			
4	Stihl		FC110
1	Shindaiwa		LE261
1	Power Trim		P-14
HEDGE TRIMMERS			
15	Shindaiwa		HT-231
5	Stihl		HS-86T
WEED EATERS			
7	Stihl		FS-250
2	Stihl		FS-100
11	Shindaiwa		T-261
6	Shindaiwa		B450
2	Shindaiwa		T-272X
VEHICLES			
ID	Make/Model	Purchase Yr	Operating Hours
3750	FORD		
3727	FORD		
3751	FORD		
3701	FORD		
3707	FORD		
3712	FORD		
3711	FORD		
3732	FORD		
3709	FORD		

SUPPORT DOCUMENTS

ACORD®

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY): 3/30/2016

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER
Edgewood Partners Insurance Center (EPIC)
19000 MacArthur Blvd. PH Floor
Irvine, CA 92612

www.edgewoodins.com

CONTACT NAME: Roxanne Camping
PHONE (A/C, No, Ext): 949-417-9175 FAX (A/C, No): 949-809-2375
E-MAIL ADDRESS: rcamping@edgewoodins.com

INSURER(S) AFFORDING COVERAGE	NAIC #
INSURER A : Navigators Specialty Insurance Company	36056
INSURER B : Starr Indemnity & Liability Company	38318
INSURER C : AGCS Marine Insurance Company	22837
INSURER D :	
INSURER E :	
INSURER F :	

INSURED
Marina Landscape, Inc
3707 W. Garden Grove Boulevard
Orange CA 92868

COVERAGES **CERTIFICATE NUMBER:** 29242090 **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS		
A	✓ COMMERCIAL GENERAL LIABILITY ☐ CLAIMS-MADE ✓ OCCUR ✓ BI/PD Deductible: $10,000 ✓ Contractual Liability GEN'L AGGREGATE LIMIT APPLIES PER: ☐ POLICY ✓ PRO-JECT ☐ LOC OTHER:			LA15CGL165896IC	8/1/2015	8/1/2016	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COMP/OP AGG	$ $ $ $ $ $	1,000,000 50,000 5,000 1,000,000 2,000,000 2,000,000
B	AUTOMOBILE LIABILITY ✓ ANY AUTO ☐ OWNED AUTOS ONLY ☐ SCHEDULED AUTOS ☐ HIRED AUTOS ONLY ☐ NON-OWNED AUTOS ONLY $2,000 Ded Comp & Coll			SISIPCA08270515	8/1/2015	8/1/2016	COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	$ $ $ $	1,000,000
A	☐ UMBRELLA LIAB ✓ OCCUR ✓ EXCESS LIAB ☐ CLAIMS-MADE ✓ DED ☐ RETENTION $ NIL			SE15EXC820875IC	8/1/2015	8/1/2016	EACH OCCURRENCE AGGREGATE	$ $	10,000,000 10,000,000
B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? Y / N: N (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	N / A		1000001227D	8/1/2015	8/1/2016	✓ PER STATUTE ☐ OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	$ $ $	1,000,000 1,000,000 1,000,000
C	Equipment Leased/Rented Equipment Installation Floater			MXI93061089	8/1/2015	8/1/2016	Blanket Limit: $3,067,565 Included Any One Site: $150,000 Deductible: $1,000		

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

Evidence of Coverage
3707 Garden Grove Boulevard
Orange CA 92868

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE
Angela C. Rabbitt

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ACORD 25 (2016/03) The ACORD name and logo are registered marks of ACORD

SUPPORT DOCUMENTS

State Of California
CONTRACTORS STATE LICENSE BOARD
ACTIVE LICENSE

Consumer Affairs

License Number 996148

Business Name MARINA LANDSCAPE MAINTENANCE INC

Entity CORP

Classification(s) A B C27 C36 C61/D49

Expiration Date 08/31/2016

www.cslb.ca.gov

Any change of business address/name must be reported to the Registrar within 90 days.

This license is not transferrable, and shall be returned to the Registrar upon demand when suspended, revoked, or invalidated for any reason. This pocket card is valid through the expiration date only.

If found, drop in any mailbox.
Postage guaranteed by
Contractors State License Board
P.O. Box 26000, Sacramento CA 95826

Licensee Signature

SUPPORT DOCUMENTS

State of California
Secretary of State
CERTIFICATE OF STATUS

ENTITY NAME:

MARINA LANDSCAPE MAINTENANCE, INC.

FILE NUMBER:	C3677537
FORMATION DATE:	05/20/2014
TYPE:	DOMESTIC CORPORATION
JURISDICTION:	CALIFORNIA
STATUS:	ACTIVE (GOOD STANDING)

I, ALEX PADILLA, Secretary of State of the State of California, hereby certify:

The records of this office indicate the entity is authorized to exercise all of its powers, rights and privileges in the State of California.

No information is available from this office regarding the financial condition, business activities or practices of the entity.

IN WITNESS WHEREOF, I execute this certificate and affix the Great Seal of the State of California this day of March 23, 2015.

ALEX PADILLA
Secretary of State

NP-25 (REV 01/2015)

NSS

SUPPORT DOCUMENTS

Legal Name	Registration Number	County	City	Registration Date	Expiration Date
MARINA LANDSCAPE MAINTENANCE, INC.	1000012188	ORANGE	ORANGE	05/25/2016	06/30/2017

MARINA Still Growing
landscape construction
landscape maintenance
landscape architecture
erosion control
design build

Marina Landscape Maintenance, Inc.

Resolution to Sign Contracts, Bid Documents and Bid Bonds

Whereas, the Corporation requires an additional person as the Corporate Assistant Secretary for signing and executing the Contracts, Bid Documents, and Bid Bonds in the absence of the Secretary. Whereas, it would be desirous to have two (2) Assistant Secretaries available to sign Documents, be it:

Resolved, that the CFO, Vice President, and Assistant Secretary of this Corporation be hereby authorized and empowered to sign Contracts, Bid Documents and Bid Bonds, in the name of and in behalf of this Corporation.

The undersigned hereby certifies that he is the duly elected and qualified Secretary and the custodian of the books and records and seal of Marina Landscape Maintenance, Inc., a corporation duly formed pursuant to the laws of the state of California and that the foregoing is a true record of a resolution duly adopted at a special meeting of the Board of Directors and that said meeting was held in accordance with state law and the Bylaws of the above-named Corporation on January 20, 2015, and that said resolution is now in full force and effect without modification or rescission.

In witness whereof, I have executed my name as Secretary and have hereunto affixed the corporate seal of the above-named Corporation this 20th day of January, 2015.

Robert B. Cowan, Secretary
Marina Landscape Maintenance, Inc.

SUPPORT DOCUMENTS

DEPARTMENT OF PESTICIDE REGULATION
LICENSING/CERTIFICATION PROGRAM

QUALIFIED APPLICATOR LICENSE

DATE OF ISSUE | VALID THROUGH

01/01/2015 | 12/31/2016

QAL 104816 BC
ROBERT B COWAN
1900 S LEWIS ST
ANAHEIM CA 92805

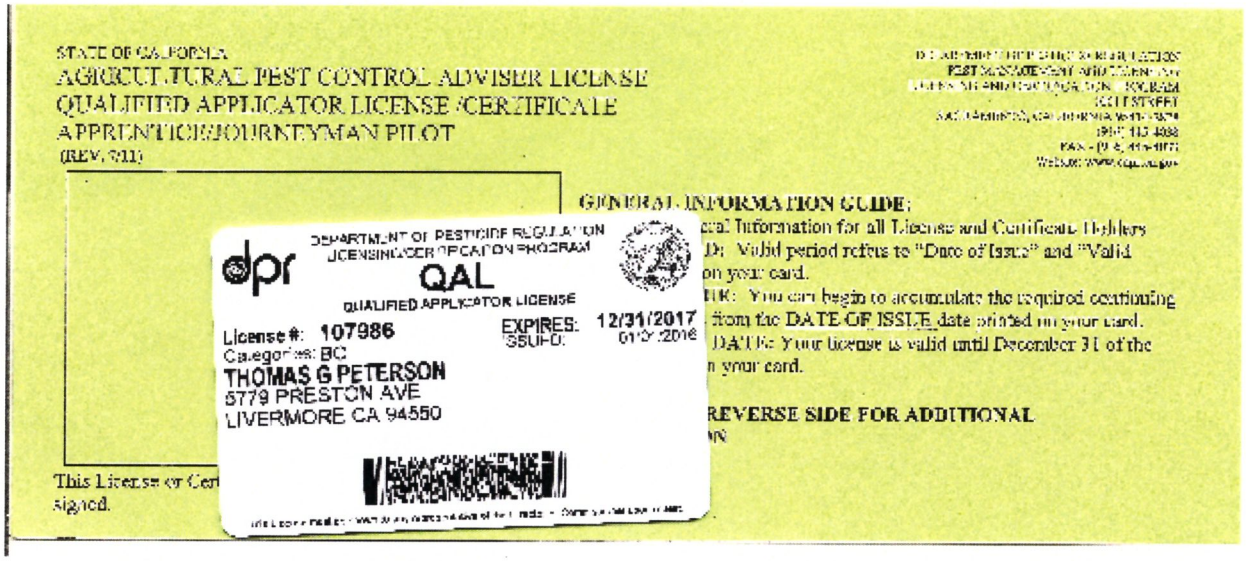
SIGNATURE

[illegible]

Licensed Categories

A. Residential, Industrial, and Institutional
B. Landscape Maintenance
C. Highway
D. Plant Agriculture
E. Forest
F. Aquatic
G. Regulatory
H. Seed Treatment
I. Animal Agriculture
J. Demonstration and Research
K. Health Related
L. Wood Preservation
M. Antifouling - Tributyltin
N. Sewer Line Root Control
O. Rice Fumigation
Q. Maintenance Gardener

SUPPORT DOCUMENTS

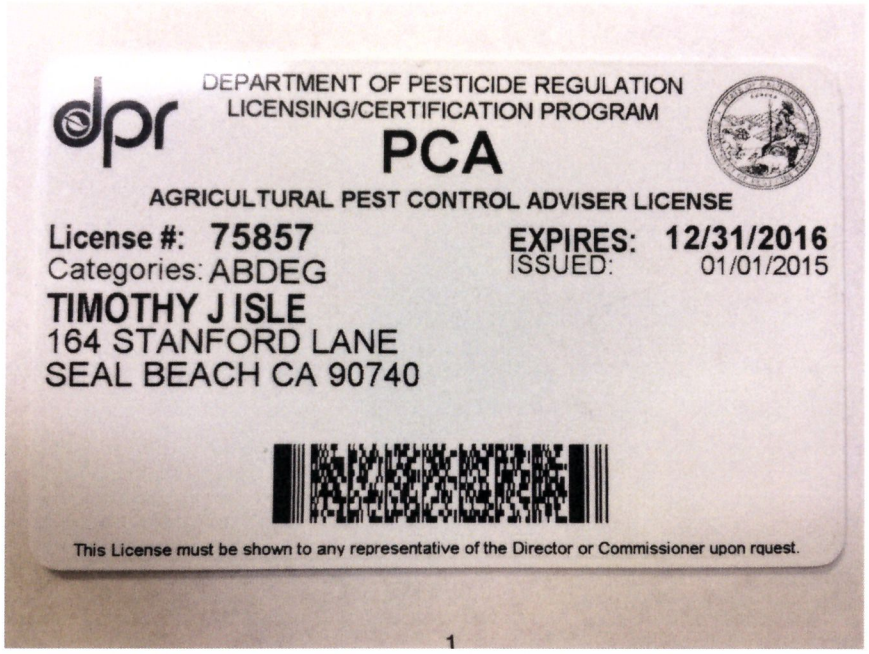


STATE OF CALIFORNIA
AGRICULTURAL PEST CONTROL ADVISER LICENSE
QUALIFIED APPLICATOR LICENSE /CERTIFICATE
APPRENTICE/JOURNEYMAN PILOT
(REV. 7/11)

GENERAL INFORMATION GUIDE:

DEPARTMENT OF PESTICIDE REGULATION
LICENSING/CERTIFICATION PROGRAM
dpr
QAL
QUALIFIED APPLICATOR LICENSE
License #: 107986
Categories: BC
THOMAS G PETERSON
5779 PRESTON AVE
LIVERMORE CA 94550
EXPIRES: 12/31/2017
ISSUED: 01/01/2016

SUPPORT DOCUMENTS



dpr

DEPARTMENT OF PESTICIDE REGULATION
LICENSING/CERTIFICATION PROGRAM

PCA

AGRICULTURAL PEST CONTROL ADVISER LICENSE

License #: 75857
Categories: ABDEG

EXPIRES: 12/31/2016
ISSUED: 01/01/2015

TIMOTHY J ISLE
164 STANFORD LANE
SEAL BEACH CA 90740

This License must be shown to any representative of the Director or Commissioner upon rquest.

1

CALIFORNIA DEPARTMENT OF PESTICIDE REGULATION
1001 I STREET
SACRAMENTO, CALIFORNIA 95814

ISSUED: January 01, 2016
EXPIRES: December 31, 2017

Pest Control Business - Main
LICENSE
LICENSE NO. 40112

Invalid if insurance and/or qualified person(s) lapse before expiration date.

Mailing Address

MARINA LANDSCAPE MAINTENANCE, INC
1900 S LEWIS ST
ANAHEIM, CA 92805

Business Location

MARINA LANDSCAPE MAINTENANCE, INC
1900 S LEWIS ST
ANAHEIM, CA 92805

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Sacramento, California 95812-4015